

# EXPERTENSESSION

## Wirksamer Umgang mit OT Cyber-Risiken

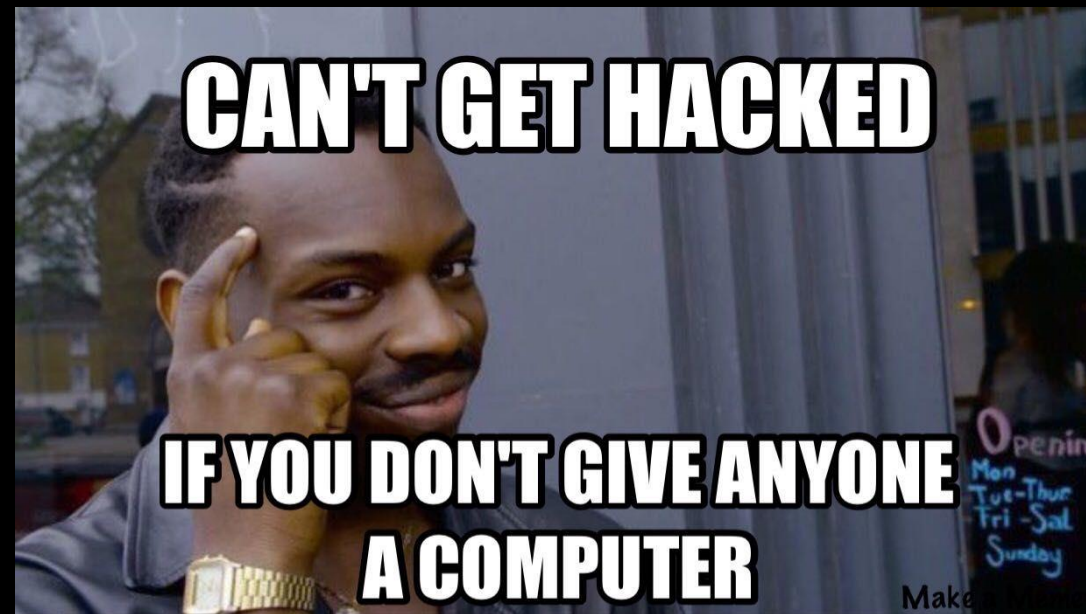
Oliver Herterich

DRAGO 

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A BOSCH BUSINESS



# 5 Critical Controls



# 5 Critical Controls

A Threat focused approach for the OT Cybersecurity Strategy



# Preparation





# Preparation

## A Threat based approach for the OT Cybersecurity Strategy

### What are you defending against?

- Research previous attacks
- Define the 3-5 real-world scenarios
- Explain the difference between IT and OT

### Build the foundation with executive alignment

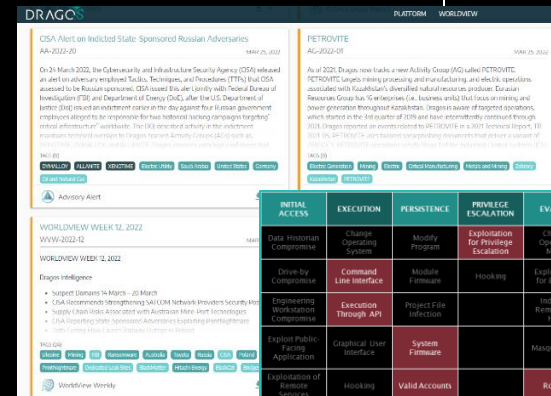
- Top-down approach

### Prioritization

- most important sites in the company
- systems and locations to focus on first

### Collaboration between IT and OT

- Define technology that can be shared/aligned



	EXECUTION	PERSISTENCE	PRIVILEGE ESCALATION	EVASION	DISCOVERY	LATERAL MOVEMENT	COLLECTION	COMMAND & CONTROL	NOISBIT RESPONSE FUNCTION	IMPACT PROCESS CONTROL	IMPACT
Data Breach/Compromise	Change Operating System	Modify Program	Exploitation For Privilege Escalation	Change Operating Mode	Network Connection Enumeration	Default Credentials	Automated Collection	Commonly Used Port	Activate Firmware Update Mode	Brute Force I/O	Damage to Property
Drive-by Compromise	Command Line Interface	Module Firmware	Hooking	Exploitation for Evasion	Network Sniffing	Exploitation of Remote Services	Data from Information Responses	Connection Proxy	Alarm Suppression	Modify Parameter	Denial of Control
Engineering Workstation Compromise	Execution Through API	Project File Infection		Indicator Removal on Host	Remote System Discovery	Lateral Tool Transfer	Detect Operating System	Standard Application Layer Protocol	Block Command Message	Module Firmware	Denial of View
Exploit Public-Facing Application	Graphical User Interface	System Firmware		Masking/steering	Remote System Information Discovery	Program Download	I/O Image		Block Reporting Message	Spool Reporting Message	Loss of Availability
Exploitation of Remote Services	Hooking	Valid Accounts		Rookit	Wireless Sniffing	Remote Services	Man in the Middle		Block Serial COM	Unauthorized Command Message	Loss of Control
Internet Accessible Device	Modify Controller Tasking			Spoof Reporting Message		Valid Accounts	Monitor Process State		Data Destruction		Loss of Productivity & Reserve
Remote Services	Native API						Point & Tag Identification		Denial of Service		Loss of Protection
Replication Through Removable Media	Scripting						Program Upload		Detect Binary Shutdown		Loss of Safety
Rogue Master	User Execution						Software Capture		Manipulate I/O Image		Loss of View
Spooling/Archiving							Wireless Sniffing		Modify Alarm Settings		Manipulation of Control
Supply Chain Compromise									Rookit		Manipulation of View
Wireless Compromise									Service Stop		Theft of Operational System
									System Firmware		

# 1

## ICS INCIDENT RESPONSE PLAN



# 1

## ICS INCIDENT RESPONSE PLAN

### IT vs. OT

System & Data vs. System of Systems and physics

OT's incident and response plan is distinct from IT's.

### Different

Device types

Communication protocols

Tactics

Techniques and procedures

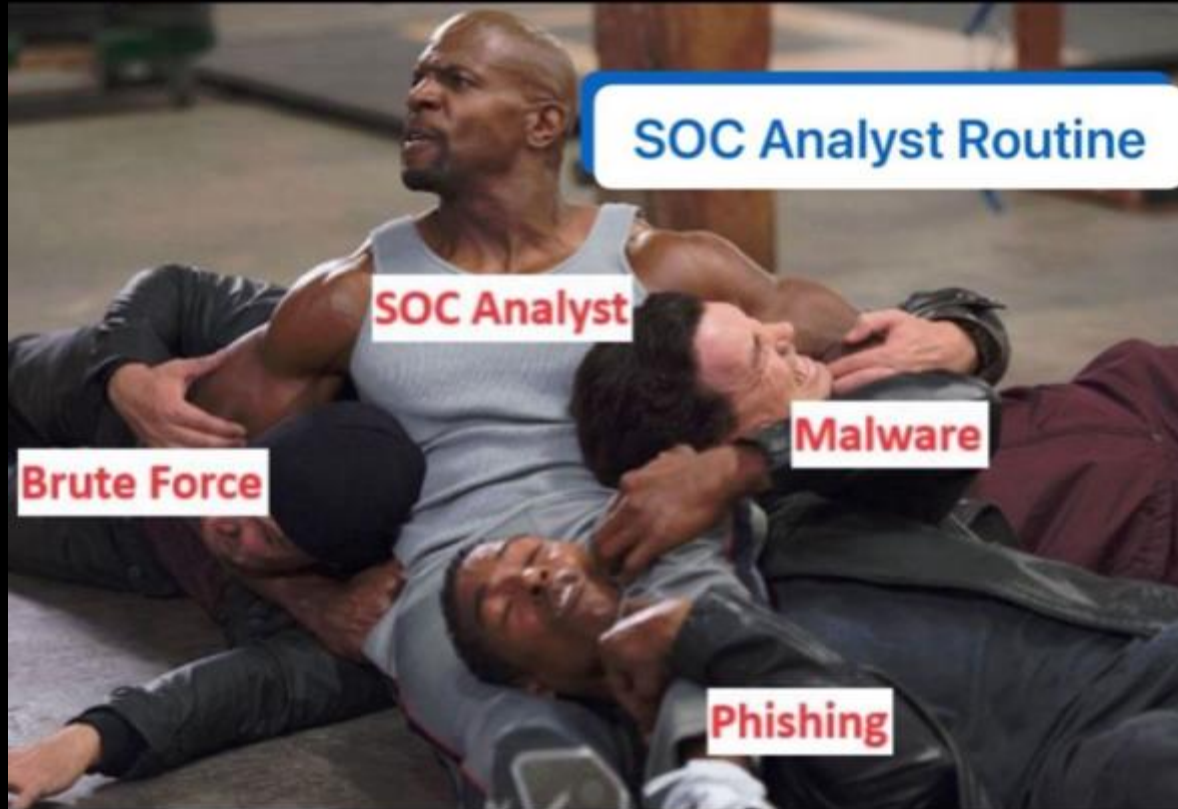
Managing the potential impact of an incident is different for OT.

Create a dedicated plan and next steps for specific scenarios



# 2

## DEFENSIBLE ARCHITECTURE





# 2

## DEFENSIBLE ARCHITECTURE

The resources and technical skills required to adapt to new vulnerabilities and threats should not be underestimated.

Removing extraneous OT network access points

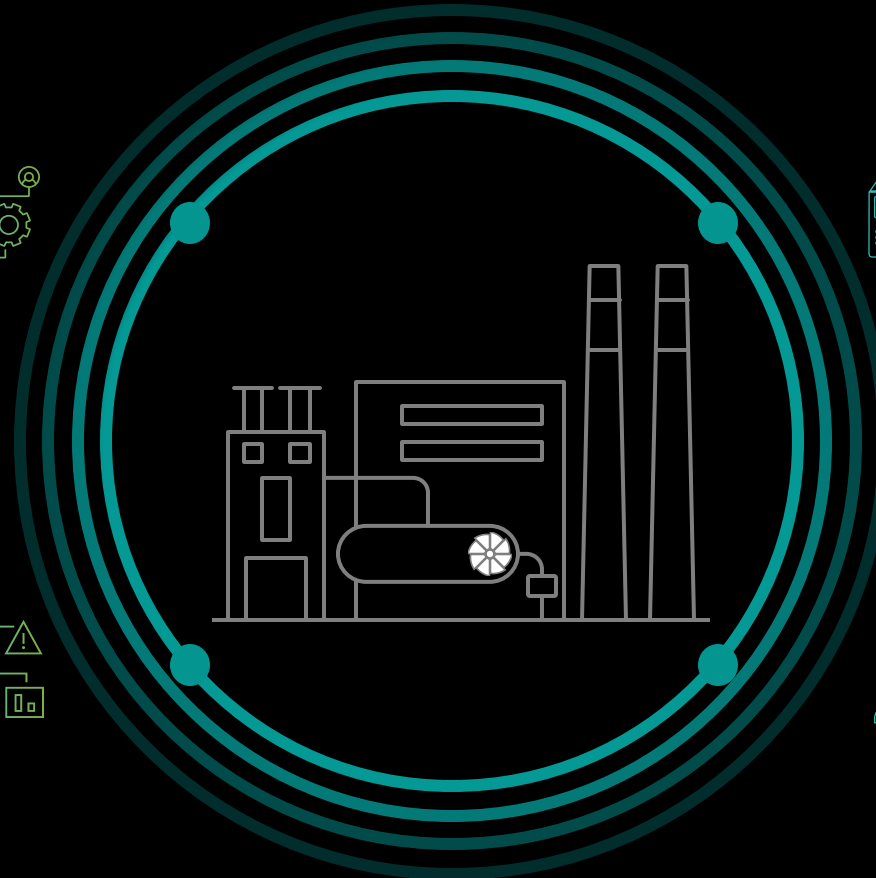


Mitigating high risk vulnerabilities

Maintaining strong policy control at IT/OT interface points

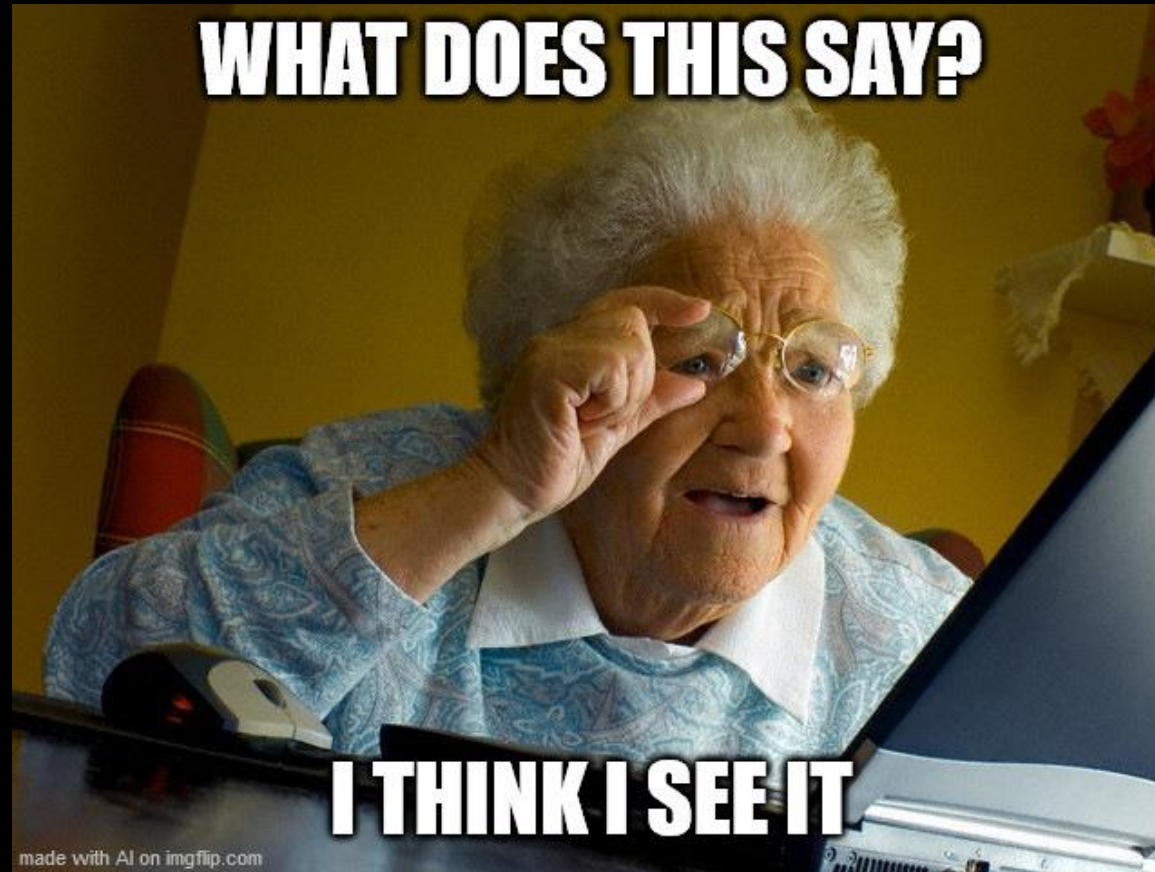


The people and processes to maintain it



# 3

## OT VISIBILITY & MONITORING



You can't protect  
what you can't see.



**IN 2022**  
**80%**  
of Dragos services  
customers had  
limited to no  
visibility in their  
OT environments

### A Successful OT Security Posture

- ✓ Maintains an inventory of assets
- ✓ Maps vulnerabilities against those assets
- ✓ Actively monitors traffic for potential threats
- ✓ validating the security controls implemented in a defensible architecture

# 4

## SECURE REMOTE ACCESS / MFA





## Multi-factor authentication (MFA)

USER NAME

\*\*\*\*\*

Remember me [Forgot password?](#)

LOGIN

MFA is a rare case of a classic IT control that can be appropriately applied to OT.

Implement MFA across your systems of systems to add an **extra layer of security** for a relatively small investment.

5

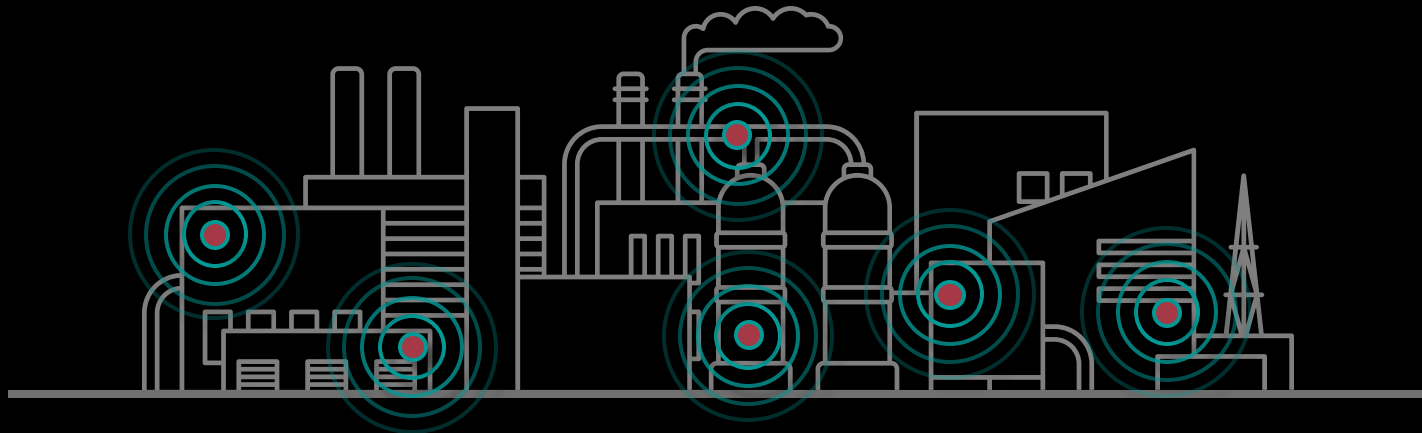
# RISK-BASED VULNERABILITY MANAGEMENT

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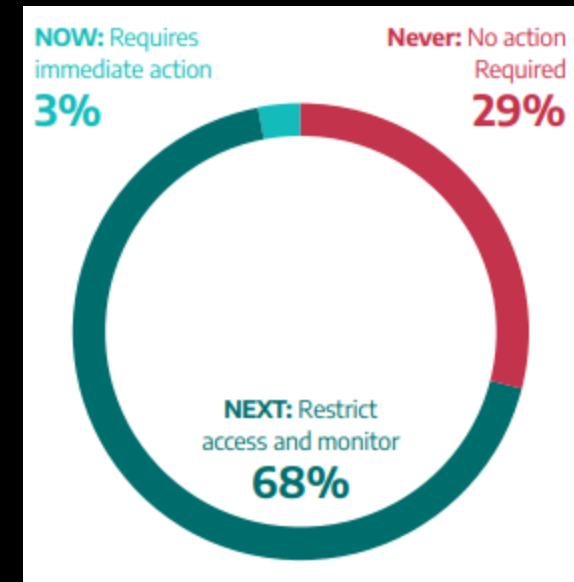


# 5

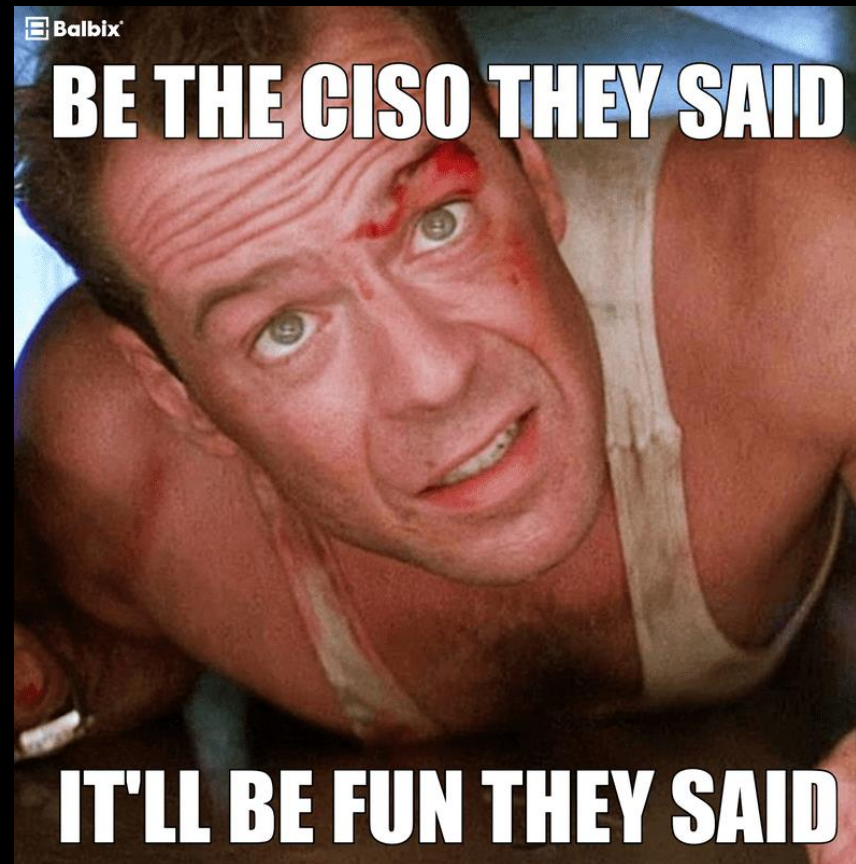
## RISK-BASED VULNERABILITY MANAGEMENT



**Knowing your vulnerabilities**  
and having a plan to manage them is a critical  
component to a defensible architecture.



# OT CYBERSECURITY STRATEGY





# OT CYBERSECURITY STRATEGY

The right controls to ensure world-class OT cybersecurity

## CRITICAL CONTROLS FOR EFFECTIVE OT CYBERSECURITY

**01**

An ICS incident response plan

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**02**

A defensible architecture

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**03**

OT visibility and monitoring

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**04**

Secure remote access / MFA

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**05**

Risk-based vulnerability management

# THANK YOU

Oliver Herterich

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## Ressources:

Dragos Year in Review 2023:

<https://www.dragos.com/ot-cybersecurity-year-in-review/#anchor-report>

SANS Whitepaper – 5 Critical Controls:

<https://www.sans.org/white-papers/five-ics-cybersecurity-critical-controls/>



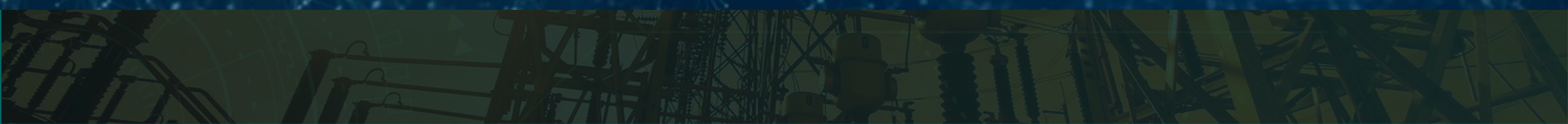
# EXPERTENSESSION

## Praxisbeispiel: Umsetzung eines OT-Cybersicherheitsprogramms

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# OT CYBERSECURITY STRATEGY

The right controls to ensure world-class OT cybersecurity

## CRITICAL CONTROLS FOR EFFECTIVE OT CYBERSECURITY

**01**

An ICS incident response plan

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**02**

A defensible architecture

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**03**

OT visibility and monitoring

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**04**

Secure remote access / MFA

---

**05**

Risk-based vulnerability management



# Customer

## Situation

- ONG customer
- Distributed locations
- Lack of dedicated security resources
- Lack of an OT incident response plan
- No Safety system segmentation
- No offline/offsite backups
- ...



# Preparation

## A Threat based approach for the OT Cybersecurity Strategy

### What are you defending against? OT-focused intelligence reporting

- Ransomware
- Trisis malware
- Pipedream malware

### Build the foundation with executive alignment

- Top-down approach



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Remote Services	Native API						Point & Tag Identification		Denial of Service		Loss of Precision
Registration Through Remote-Video Media	Scripting						Program Upload		Detect Restart/ Shutdown		Loss of Safety
Rogue Master	User Execution						Screen Capture		Manipulate I/O Image		Loss of View
Spaefishing Attachment							Wireless Sniffing		Modify Alarm Settings		Manipulation of Control
Supply Chain Compromise									Rootkit		Manipulation of View
Wireless Compromise									Service Stop		Threat of Operational System
									System Firmware		

# ICS/OT Cyber Security Journey



## Establish Baseline

(leverage Dragos Platform)

- Conduct Architecture Assessment
- Create an Incident Response Plan
- Organize your assets inventory & collection management framework
- Define Threat Scenarios

## Operate Dragos Platform

- Monitor OT assets & network traffic in Crown Jewel sites
- Identify & manage key OT vulnerabilities
- Detect & respond to OT incidents







## Expand & Mature

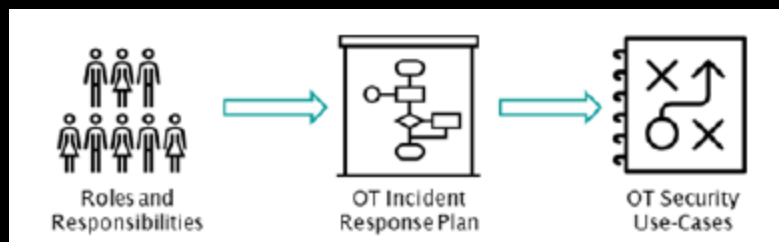
- Expand deployment to medium & low impact OT sites
- Integrate OT incidents & intelligence with IT SOC
- Validate defensive controls

# 1

## ICS INCIDENT RESPONSE PLAN

- 1) Develop **ICS Incident Response Plan**
- 2) Establish **Dragos Incident Response Retainer**
- 3) Define **Roles and Responsibilities**
- 4) **OT-SOC Establishment** Plan
- 5) Recurring **Tabletop Exercises** and refinement of IRP

 PREPARATION	INCIDENT RESPONSE TEAM
 IDENTIFICATION	INCIDENT RESPONSE TEAM
 CONTAINMENT	OT OPERATORS
 ERADICATION	OT OPERATORS
 RECOVERY	OT OPERATORS
 LESSONS LEARNED	JOINT ACTIVITY

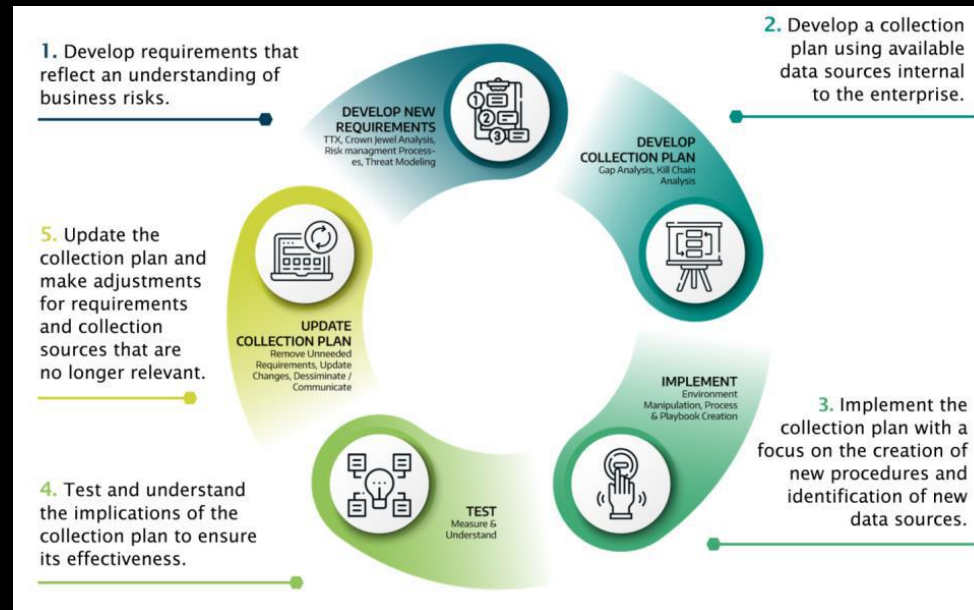


# 1

## ICS INCIDENT RESPONSE PLAN

### Collection Management Framework (CMF)

is a process that documents and institutionalizes data sources that are available to defenders, including what information is available, where that data lives, how it is accessed, and how long that data is retained





# 3


## OT VISIBILITY & MONITORING

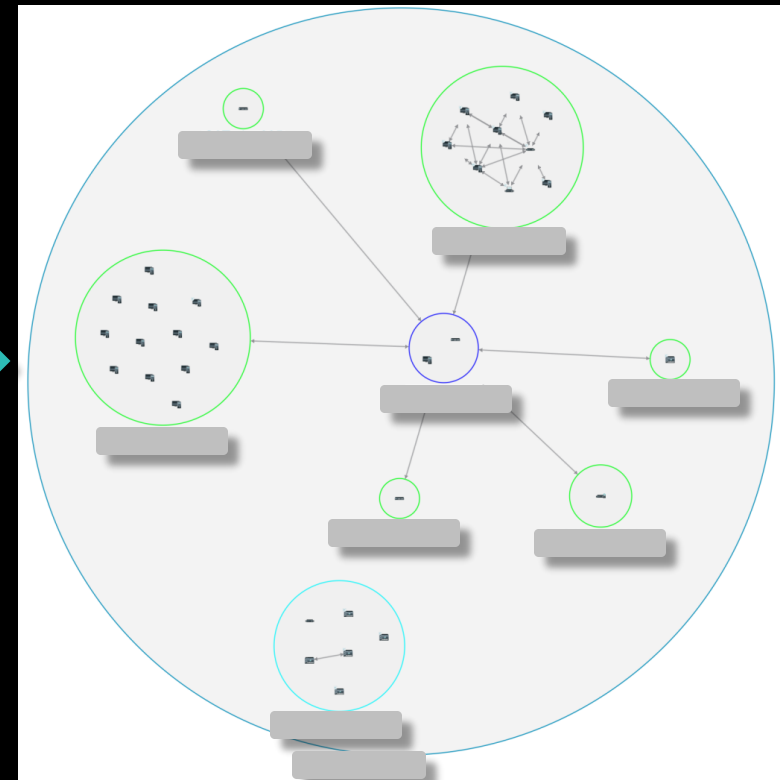
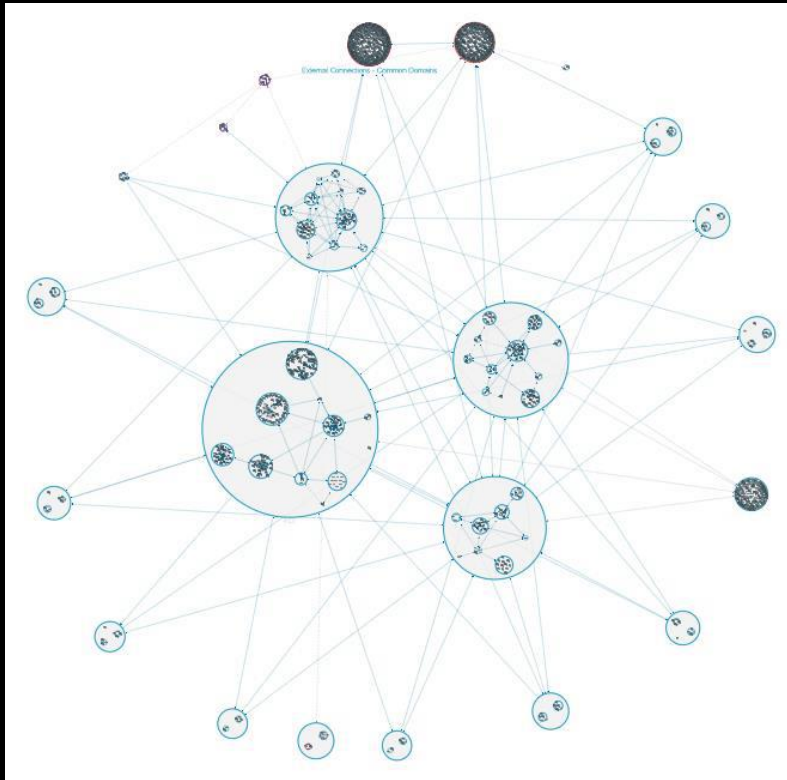
Deploy Platform to gain visibility



# 3

## OT VISIBILITY & MONITORING

 validating the security controls implemented in a defensible architecture



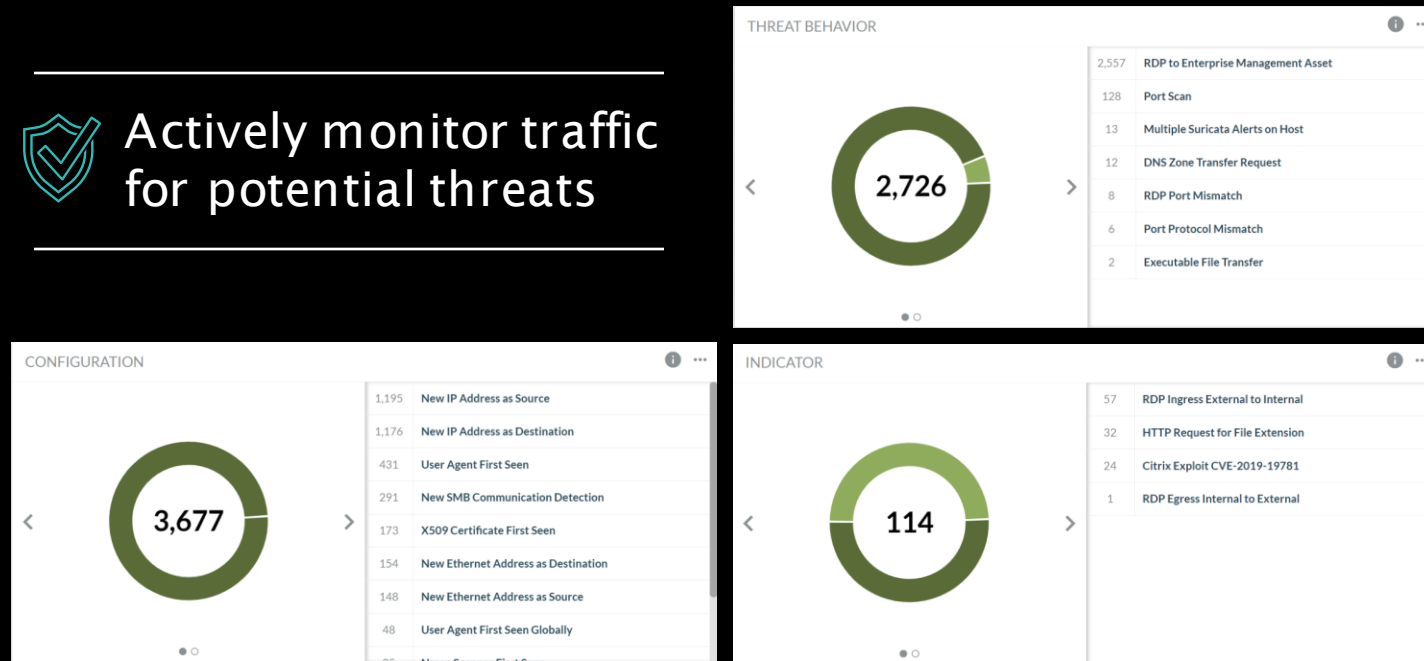
# 3

## OT VISIBILITY & MONITORING

### Proactive Threat Hunt based on Scenarios



Actively monitor traffic for potential threats

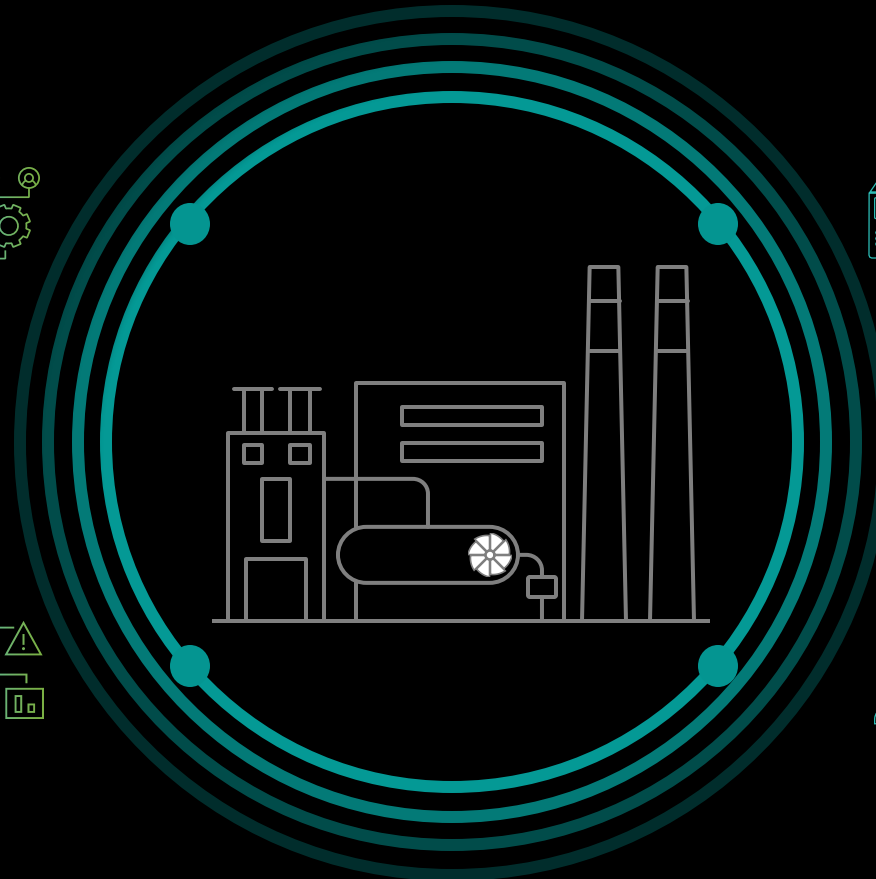


# 2

## DEFENSIBLE ARCHITECTURE

After the initial Network/Risk Assessment and Platform Deployment

Safety system segmentation



Mitigating high risk unencrypted OT communication links



OT security use cases and specific training for SOC

Establishing isolation procedures

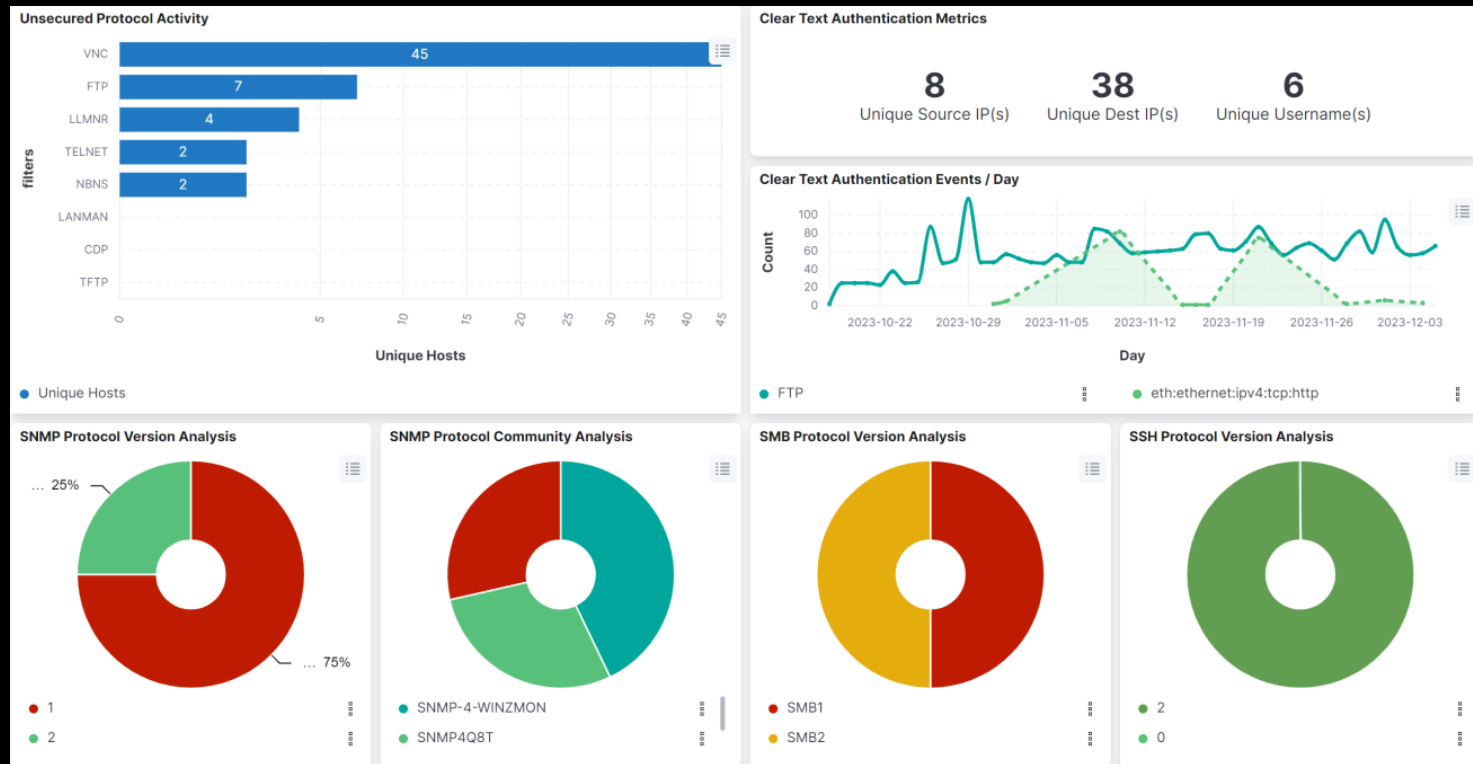


# 2

## DEFENSIBLE ARCHITECTURE

Dragos identified eight vulnerable/unsecure protocols

- HTTP
- FTP
- SMB v1
- DHCPv6
- SNMP v1 v2
- Unencrypted LDAP
- NBNS
- LLMNR





# 2

## DEFENSIBLE ARCHITECTURE

Dragos identified that devices in the OT networks can contact external servers by sending Domain Name Service (DNS) protocol requests to external addresses directly from L3 domain controllers or indirectly via recursive lookups

server: Descending	Count
8.8.8.8	191,905
192.203.230.10	149
198.41.0.4	131
170.247.170.2	115
192.33.4.12	102
199.7.83.42	81
198.97.190.53	79
192.58.128.30	77
202.12.27.33	77
193.0.14.129	74

**The Dragos platform shows multiple outbound DNS requests and corresponding responses.**  
Over 70% of external DNS traffic occurs from the domain controller

# 5

# RISK-BASED VULNERABILITY MANAGEMENT

## Knowing your vulnerabilities: Location based analysis

5 Vulnerability Detections  
7 Unique CVEs

0 PRIORITIZED AS 'NOW'

5 CRITICAL CVEs

0% LOW/MEDIUM CONFIDENCE

FILTERS Group By Search EDIT COLUMNS EXPORT

Title	Asset	CVE	CVSS	Risk Level	Confidence	Priority	First Detected	Last Detected	Actions
<input type="checkbox"/> Honeywell Safety Manager		CVE-2022-30315 (+ 3 more)	9.8	4-High	High	Next	10/18/23, 09:18 AM CEST	12/06/23, 02:15 AM CET	⋮
<input type="checkbox"/> Honeywell Experion PKS and ACE Contr...		CVE-2021-38397 (+ 2 more)	10	4-High	High	Next	10/18/23, 09:08 AM CEST	11/30/23, 03:39 AM CET	⋮
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Key Switch Position allowing Forced Values

-> Prevent remote "force enable"

### Attributes

- Proof of Concept Exists: No
- Active Exploitation: No
- Skill Level Required: Low

### Security Impact

- Denial of Service: ▲ Yes
- Credential Exposure: No
- Code Execution/Modify App: ▲ Yes
- Broader Network Access: No
- Privilege Escalation: No
- Data Theft/Data Tamper: ▲ Yes

### Access Level Required

- Remotely Exploitable: ▲ Yes
- Physical Access Required: ▲ No
- Known Credentials: ▲ No
- User Interaction: ▲ No

### Operation Impact

- Loss of View: No
- Loss of Control: No

# 4

## SECURE REMOTE ACCESS / MFA

Citrix remote access solution in place

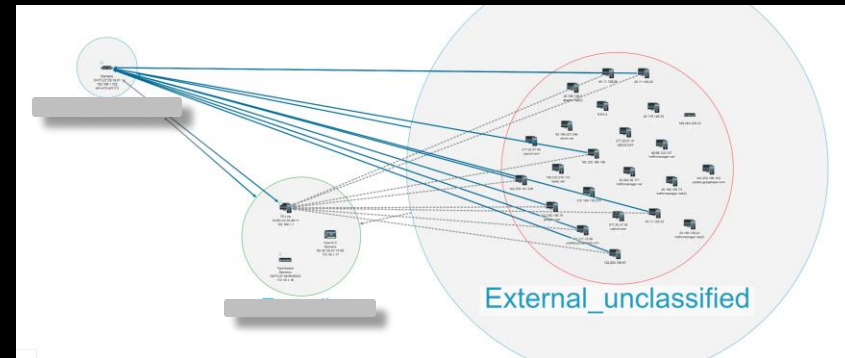
MFA enabled

But (5): “Know your vulnerabilities”

And (3): “Use Visibility”

LockBit 3.0 Ransomware Affiliates Exploiting CVE-2023-4966 Citrix Bleed Vulnerability  
AA-2023-38 NOV 27, 2023

On 22 November 2023, four different government agencies from the United States and Australia jointly released a Cybersecurity Advisory (CSA) detailing LockBit 3.0 affiliates exploiting CVE-2023-4966, also known as Citrix Bleed, to gain initial access to victims' networks. The Citrix Bleed vulnerability impacts Citrix NetScaler web application delivery control and NetScaler Gateway appliances. The joint advisory described hunting techniques, mitigations, and incident response recommendations for information technology (IT) professionals. Multiple different sets of indicators of compromise (IOCs) were provided, showing how adversary approaches can vary



# THANK YOU

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## Ressources:

Dragos Year in Review 2023:

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SANS Whitepaper – 5 Critical Controls:

<https://www.sans.org/white-papers/five-ics-cybersecurity-critical-controls/>



# <TEHTRIS>

FACE THE UNPREDICTABLE



## Ganzheitliche IT-/OT- Security

## XDR-Plattform von TEHTRIS



# Agenda

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Ausgangslage 01

02 Managed XDR

Mehrwerte 03

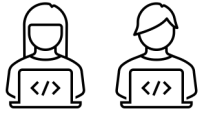
01

# Ausgangslage



# Ausgangslage

## Betreiber einer kritischen Infrastruktur (Energie)



Kleine bis mittlere IT-Abteilung (wenig Ressourcen)



ISO 27001 zertifiziert



KRITIS => BSI SZA (System zur Angriffserkennung)

# Ausgangslage

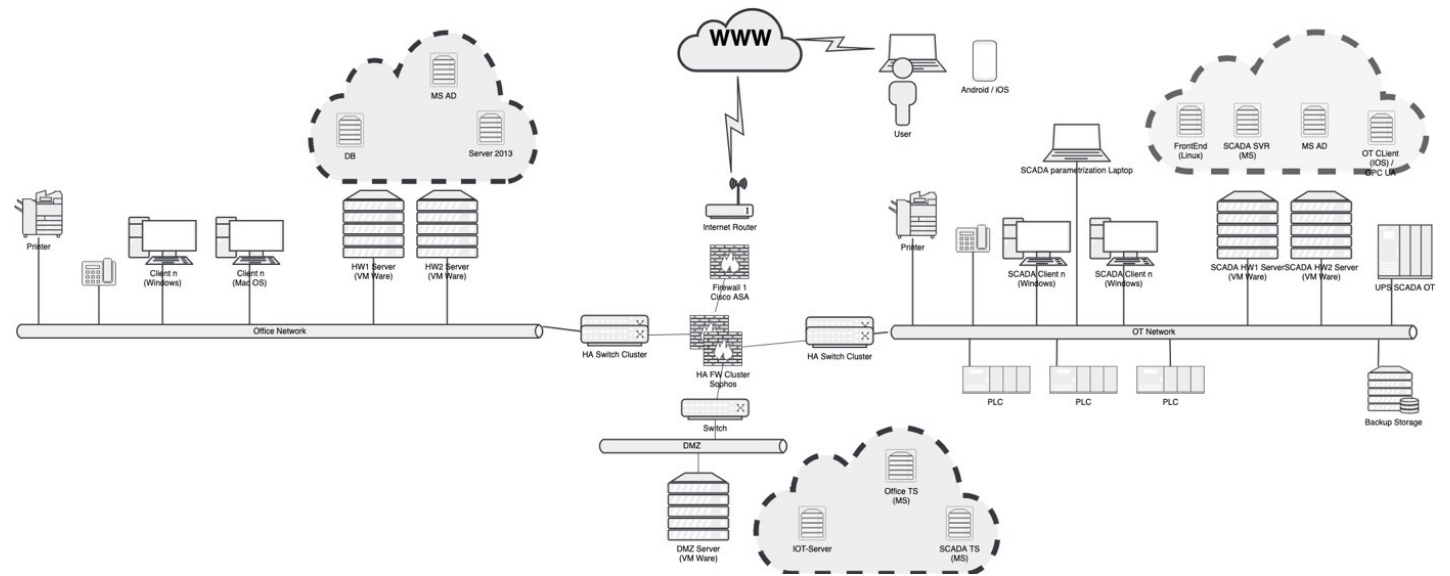
## Betreiber einer kritischen Infrastruktur (Energie)

### Bestand:

- Endpoint-Security Lösung implementiert (bedingt gepflegt)
- Anomaly-Detection-Lösung auf Basis von NIDS (in der Teststellung)

### Offen:

- SIEM (Log-Überwachung)

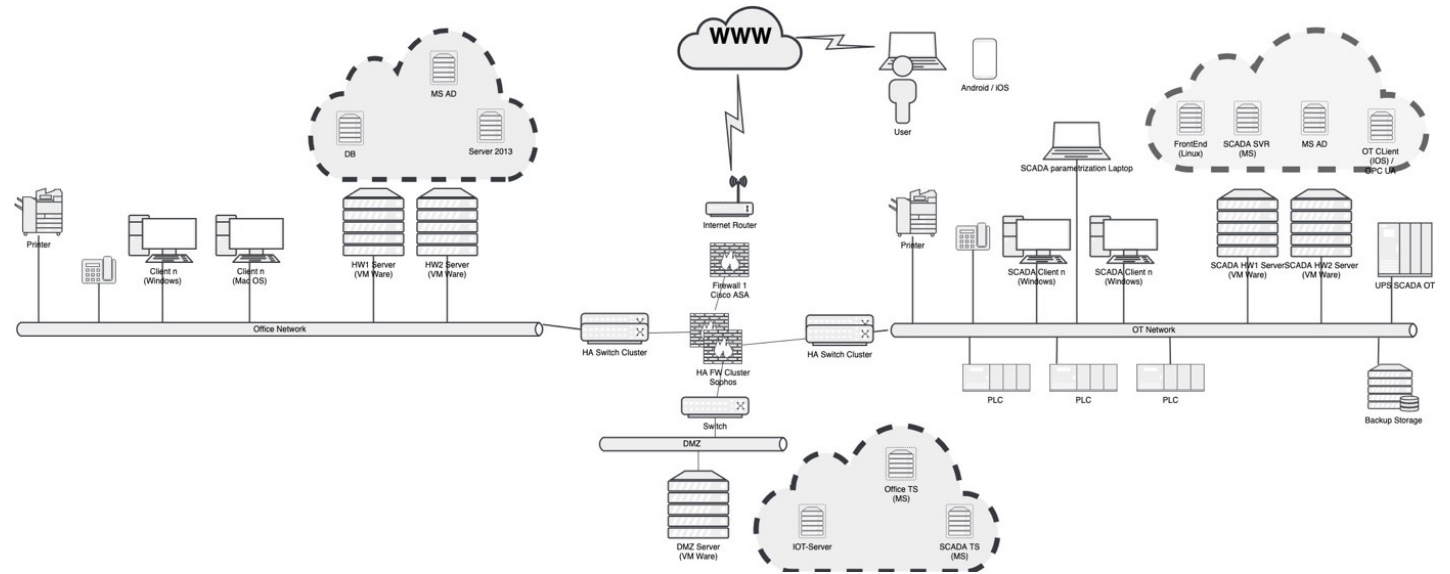


# Ausgangslage

## Betreiber einer kritischen Infrastruktur (Energie)

### Herausforderungen des Kunden:

- Pflege und Bedienung von min. 3 Security Tools
- Bei gleicher Personalstärke





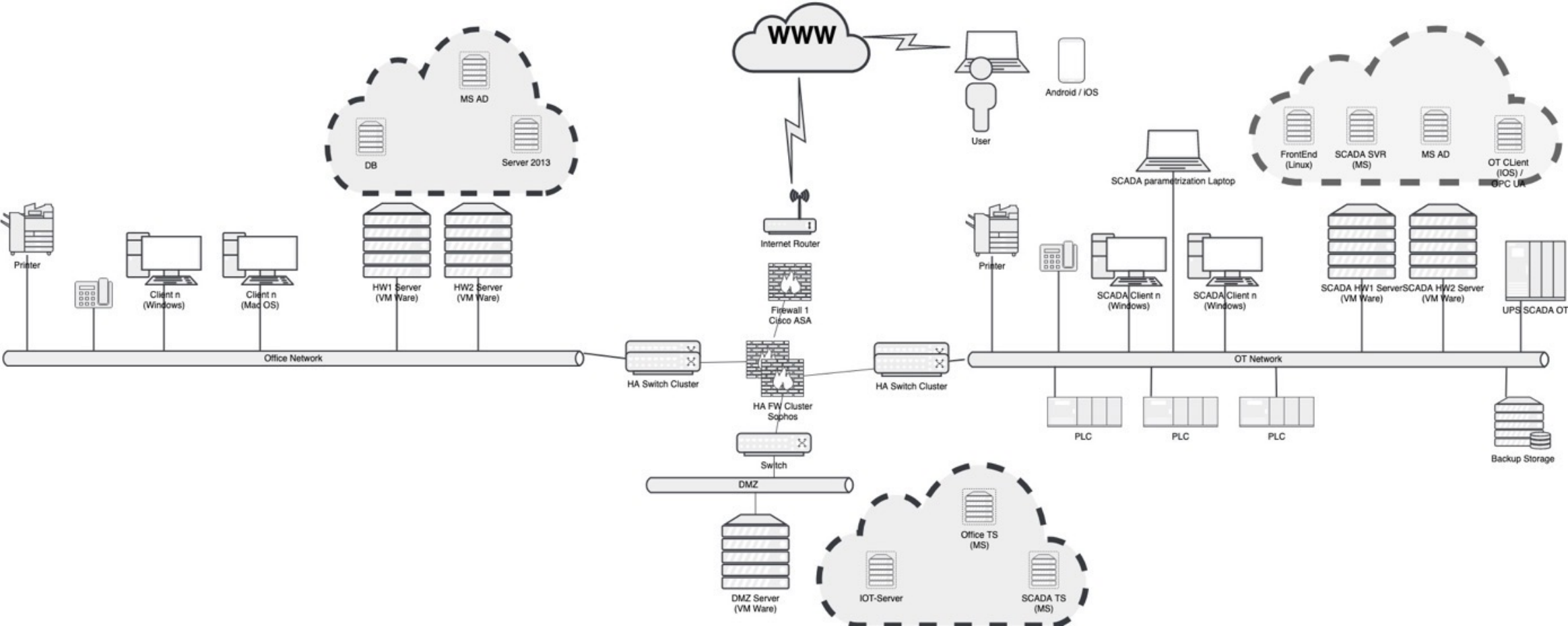
/ 02

# Managed XDR



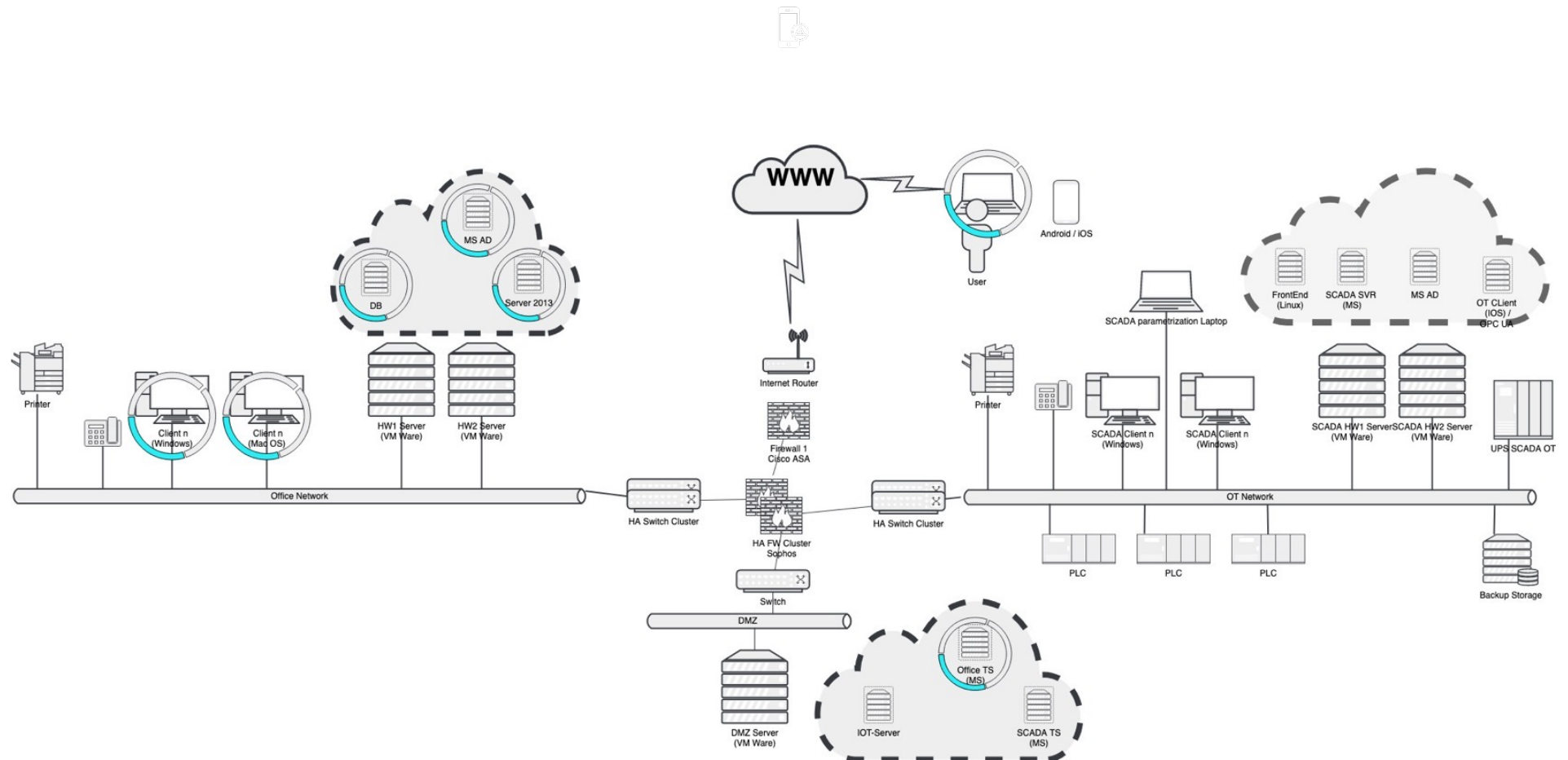
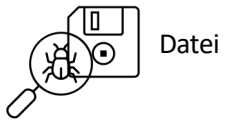
# Zentrale holistische Lösung zur IT-/OT-Security

## IT/OT Infrastruktur



# Zentrale holistische Lösung zur IT-/OT-Security

## EPP (Endpoint Protection Platform / AV)

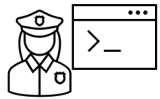


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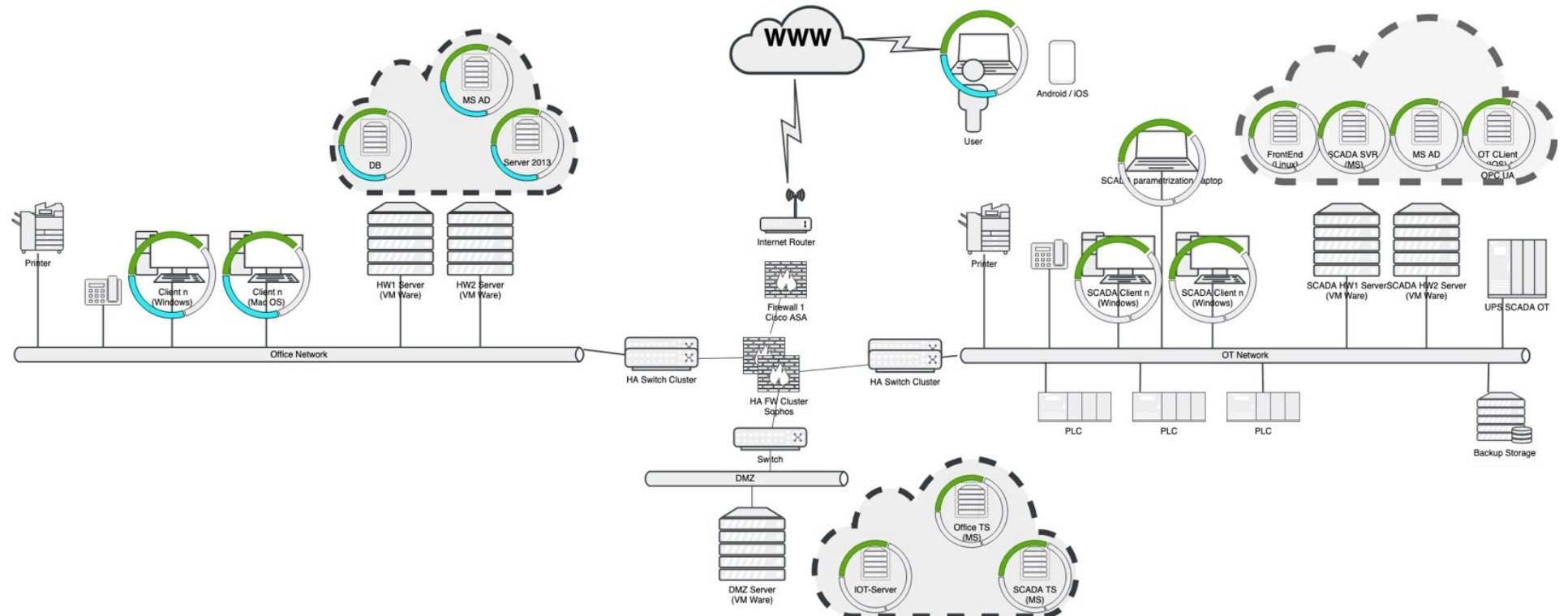
## EDR (Endpoint Detection Response)



Dateien



Anwendungen / Prozesse



# Zentrale holistische Lösung zur IT-/OT-Security



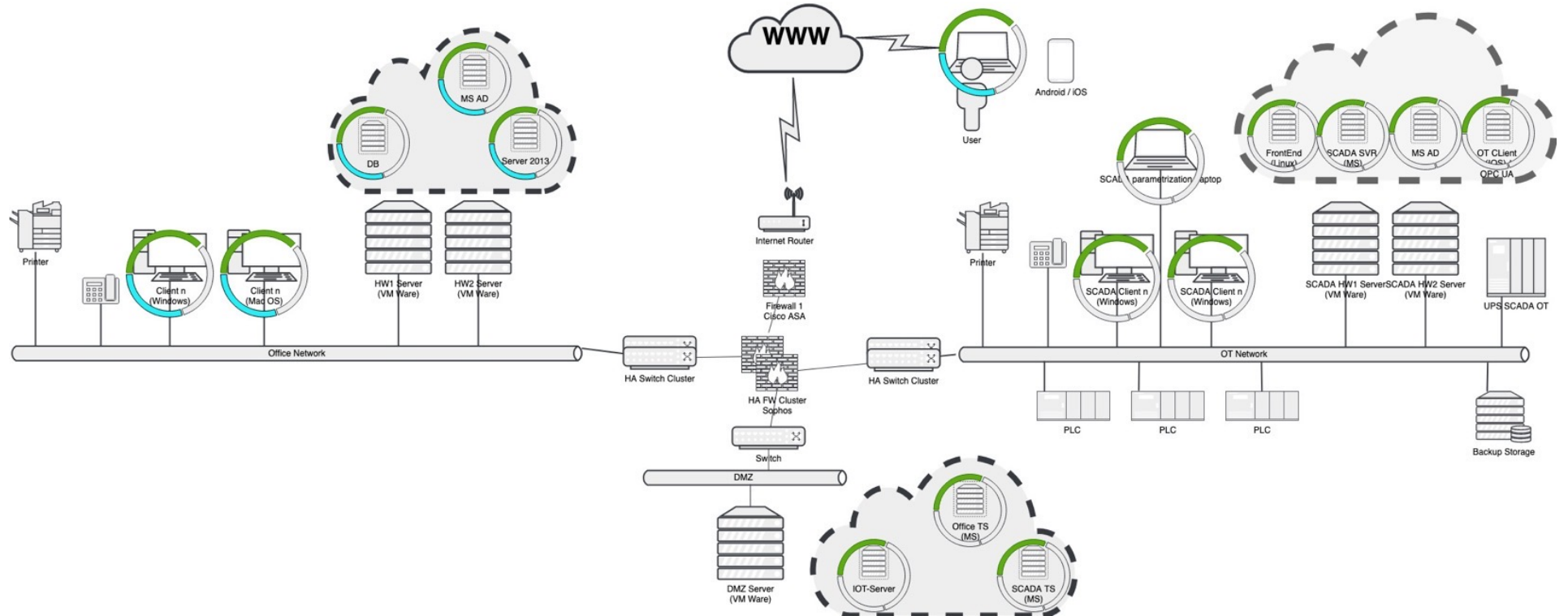
Dateien



Anwendungen / Prozesse



Logdateien





# Zentrale holistische Lösung zur IT-/OT-Security

## SIEM (Security Information Event Management)



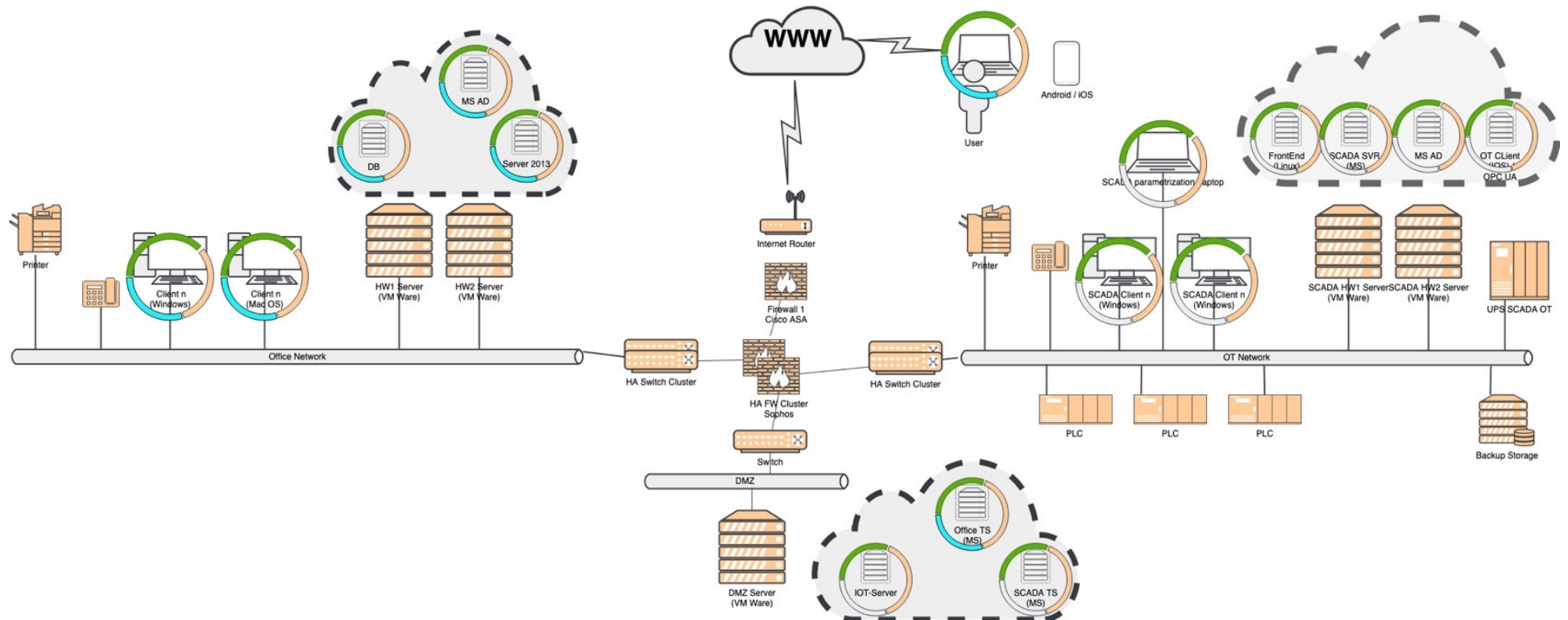
Dateien



Anwendungen / Prozesse



Logdateien



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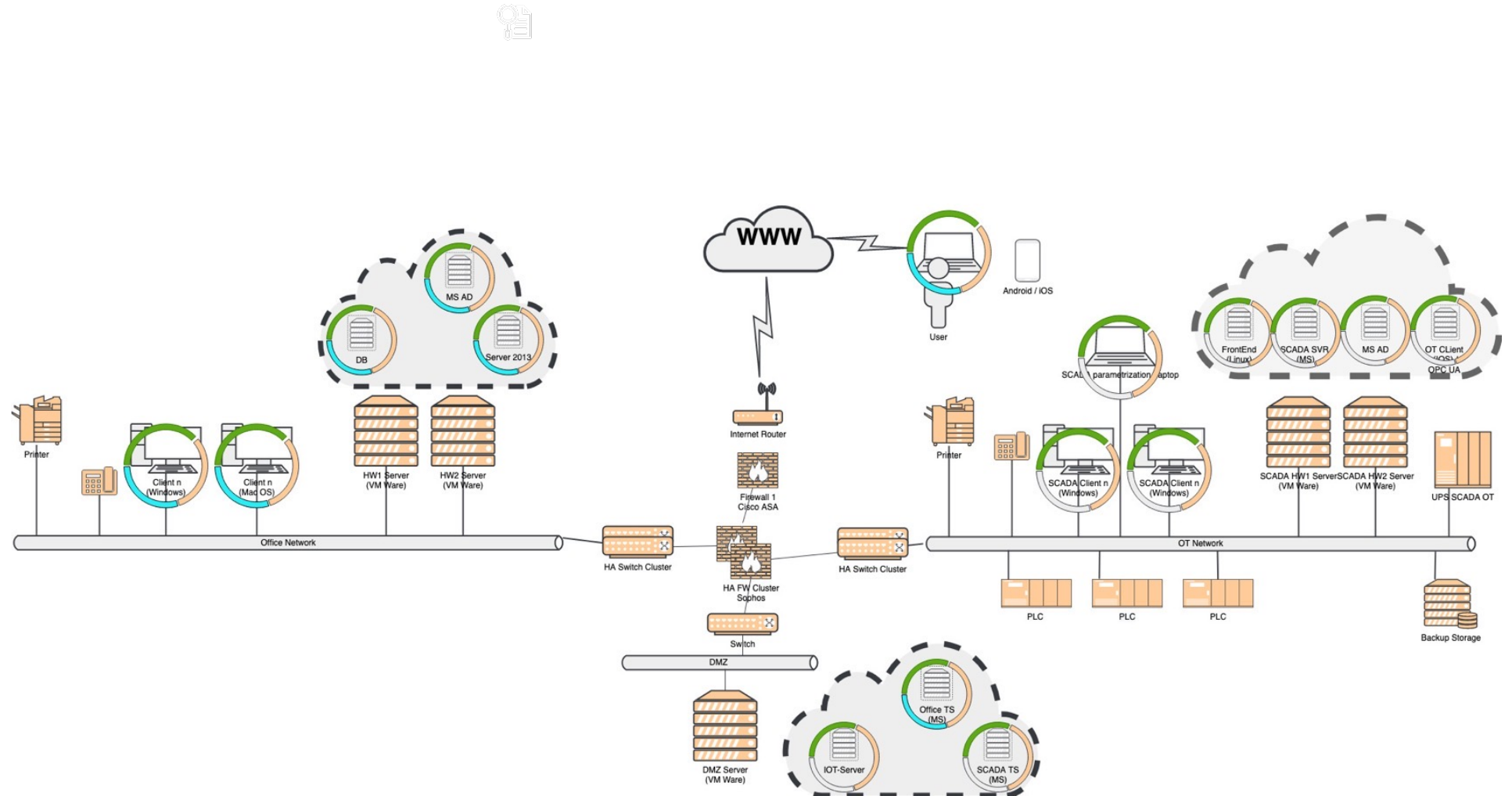
Dateien



Anwendungen / Prozesse



Logdateien

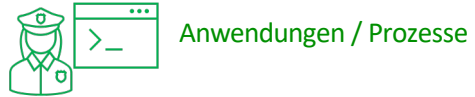


# Zentrale holistische Lösung zur IT-/OT-Security

## NTA (Network Traffic Analysis)



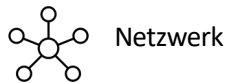
Dateien



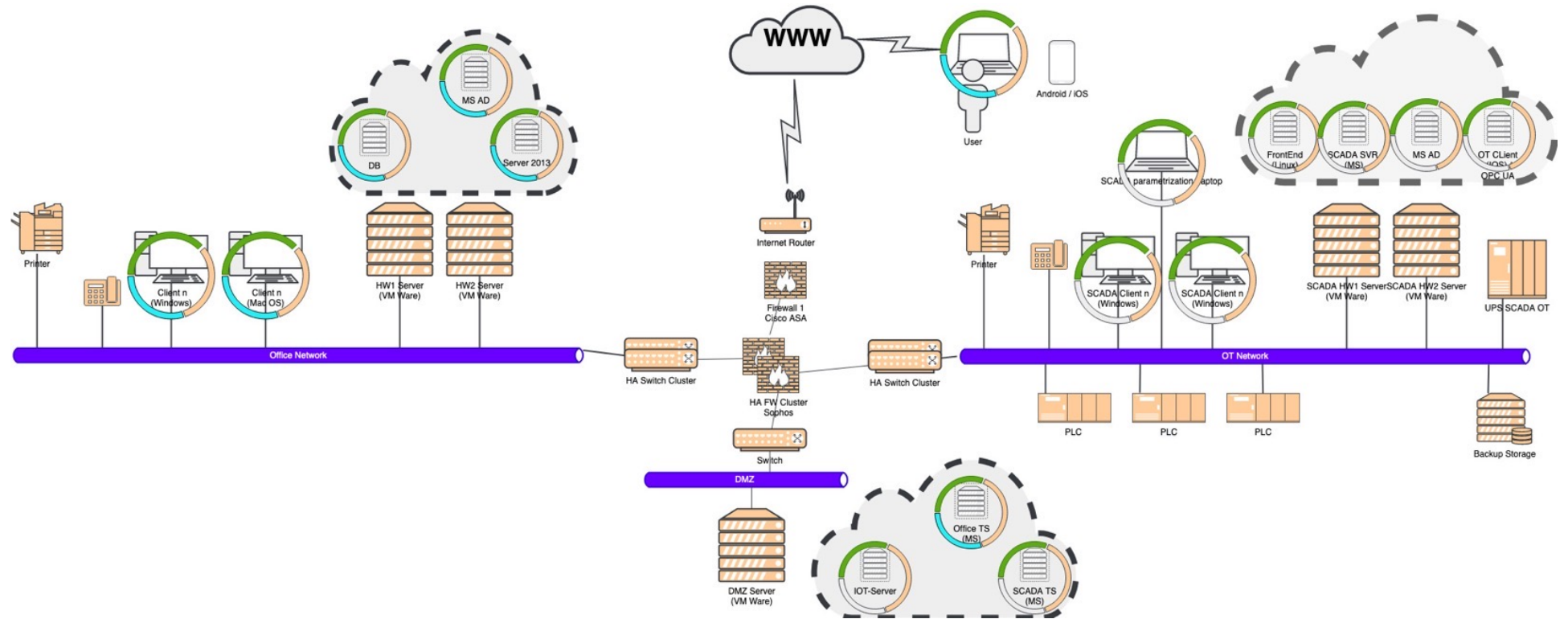
Anwendungen / Prozesse



Logdateien

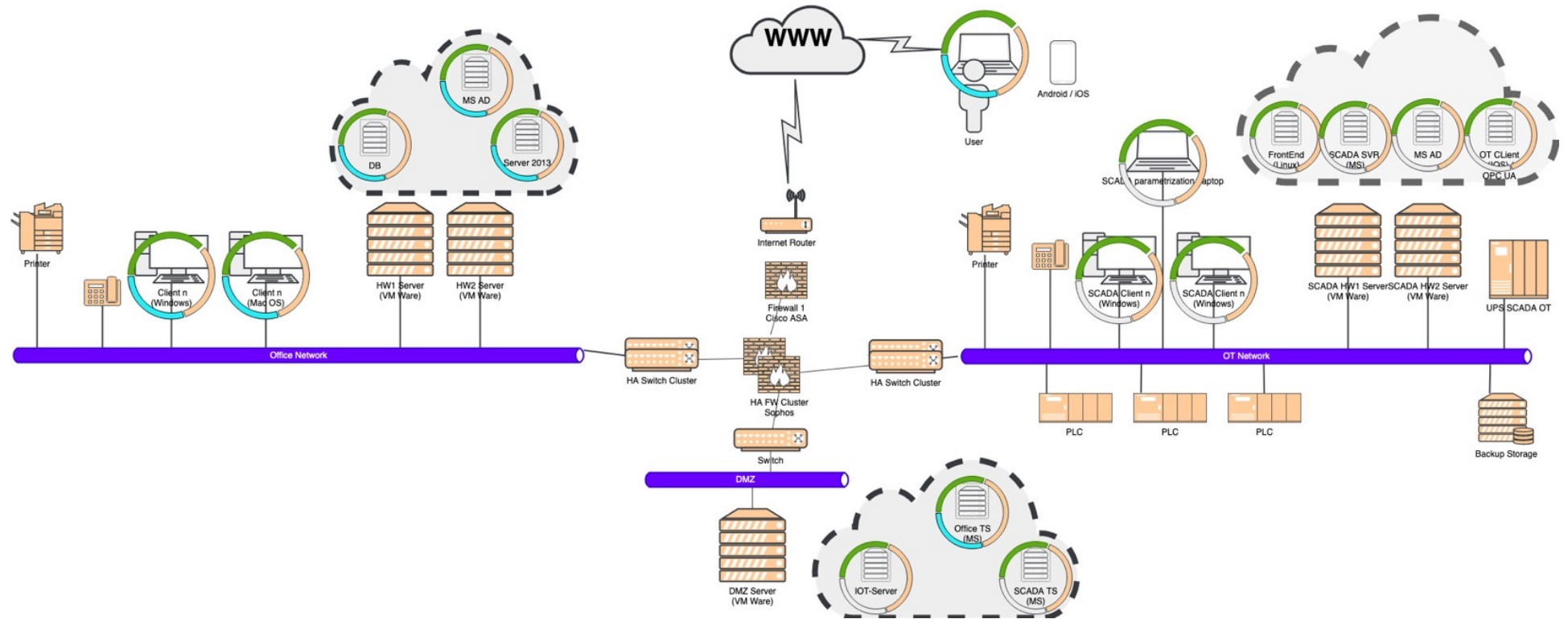


Netzwerk



# Zentrale holistische Lösung zur IT-/OT-Security

-  Dateien
-  Anwendungen / Prozesse
-  Logdateien
-  Netzwerk

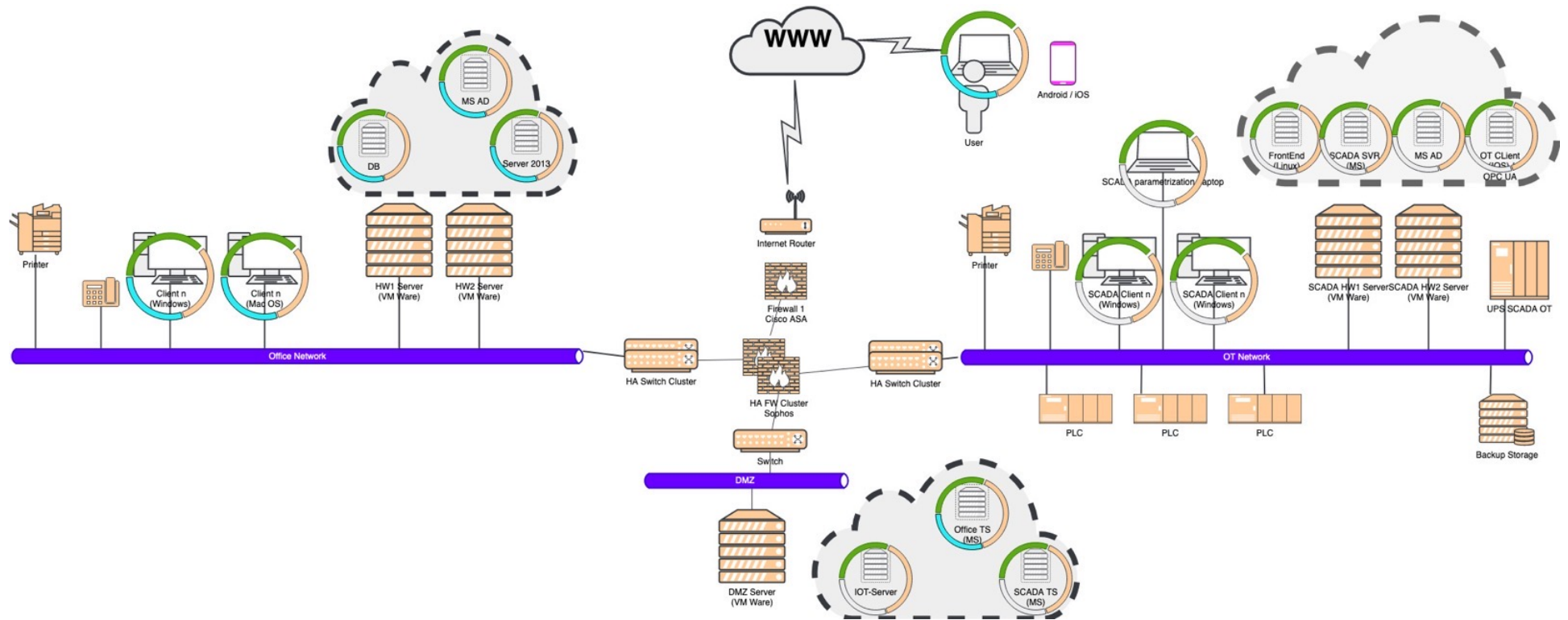


# Zentrale holistische Lösung zur IT-/OT-Security

## MTD (Mobile Threat Detection)



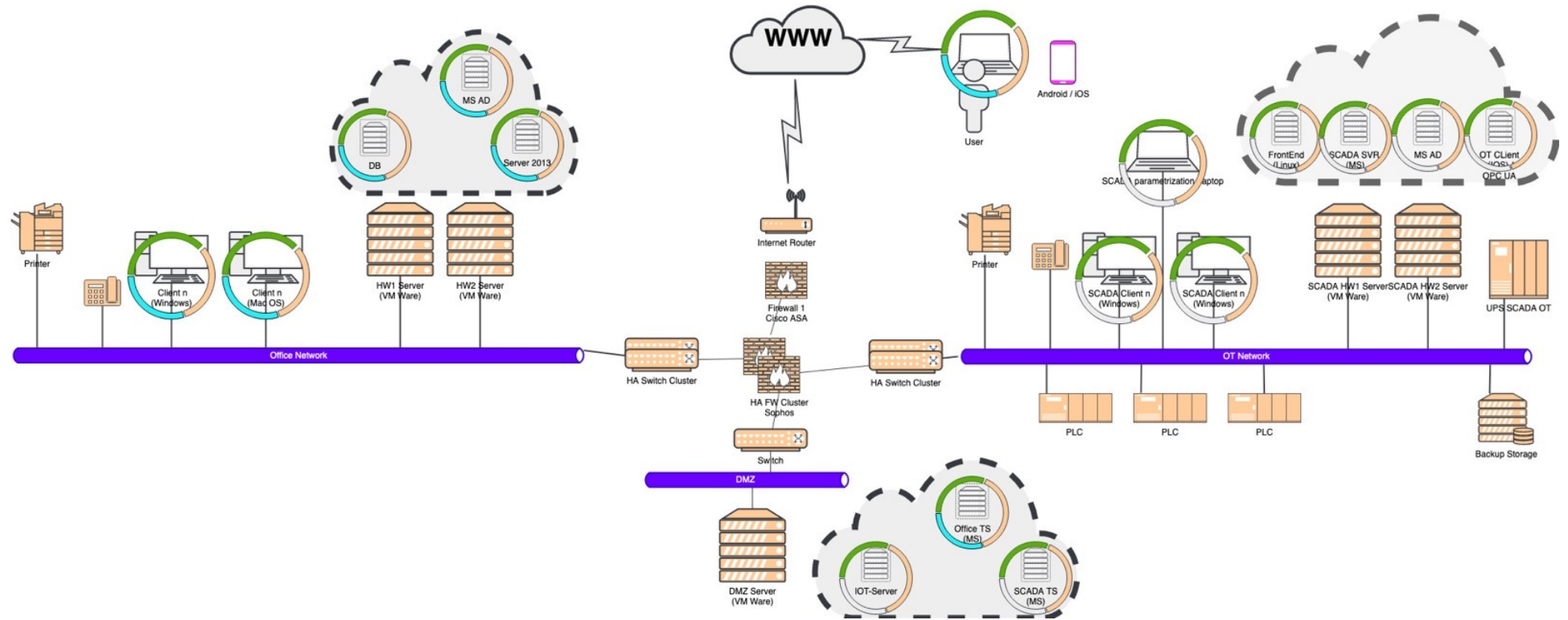
-  Dateien
-  Anwendungen / Prozesse
-  Logdateien
-  Network
-  Mobile





# Zentrale holistische Lösung zur IT-/OT-Security

-  Dateien
-  Anwendungen / Prozesse
-  Logdateien
-  Network
-  Mobile



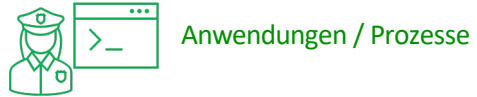


# Zentrale holistische Lösung zur IT-/OT-Security

## DR (Deceptive Response)



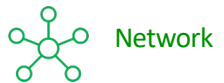
Dateien



Anwendungen / Prozesse



Logdateien



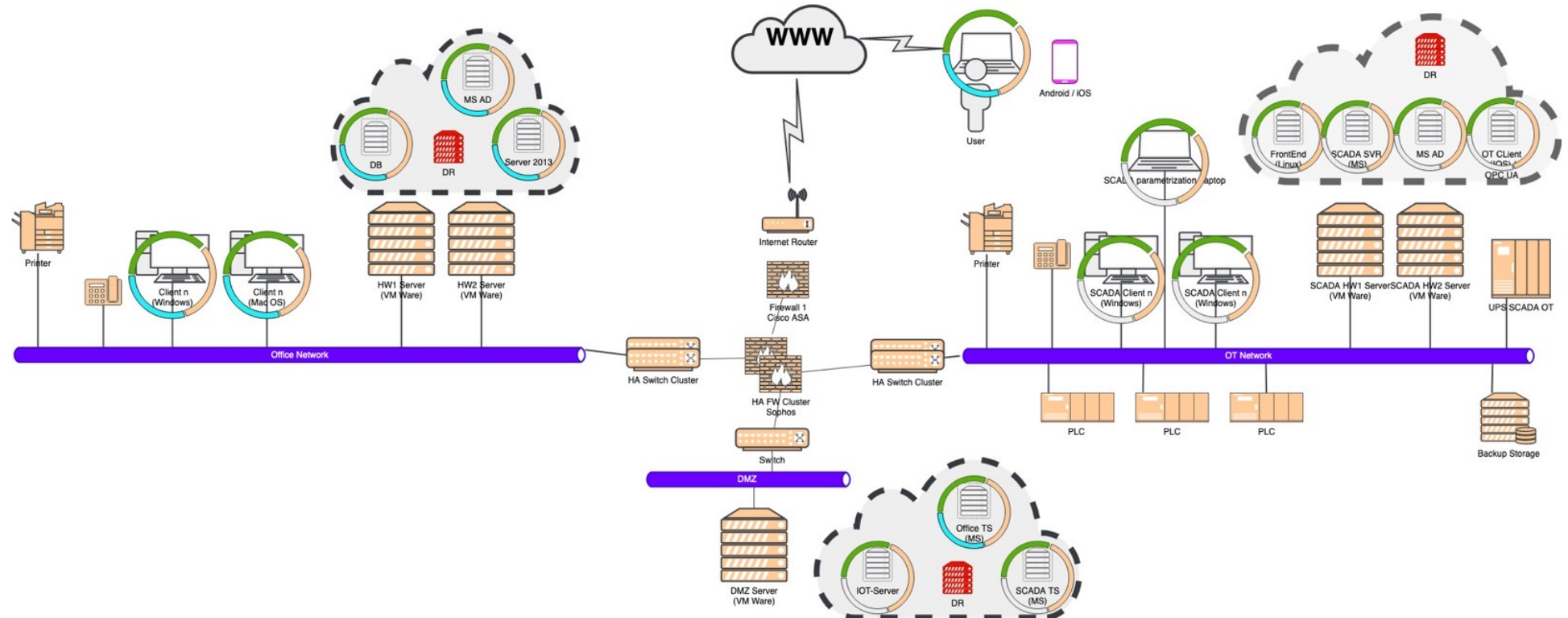
Network



Mobile



Honeypot



# Zentrale holistische Lösung zur IT-/OT-Security

## XDR (eXtended Detection and Response)

OVH Frankfurt / CLIENT DEDICATED SERVERS

### TEHTRIS XDR Platform

Unified Console	Data Science	Artificial Intelligence	Cyber Threat Intelligence
Threat Hunting	Compliance Audits	Integrated SOAR	Ticketing System

CYBER DATA LAKE



EPP



NTA



EDR



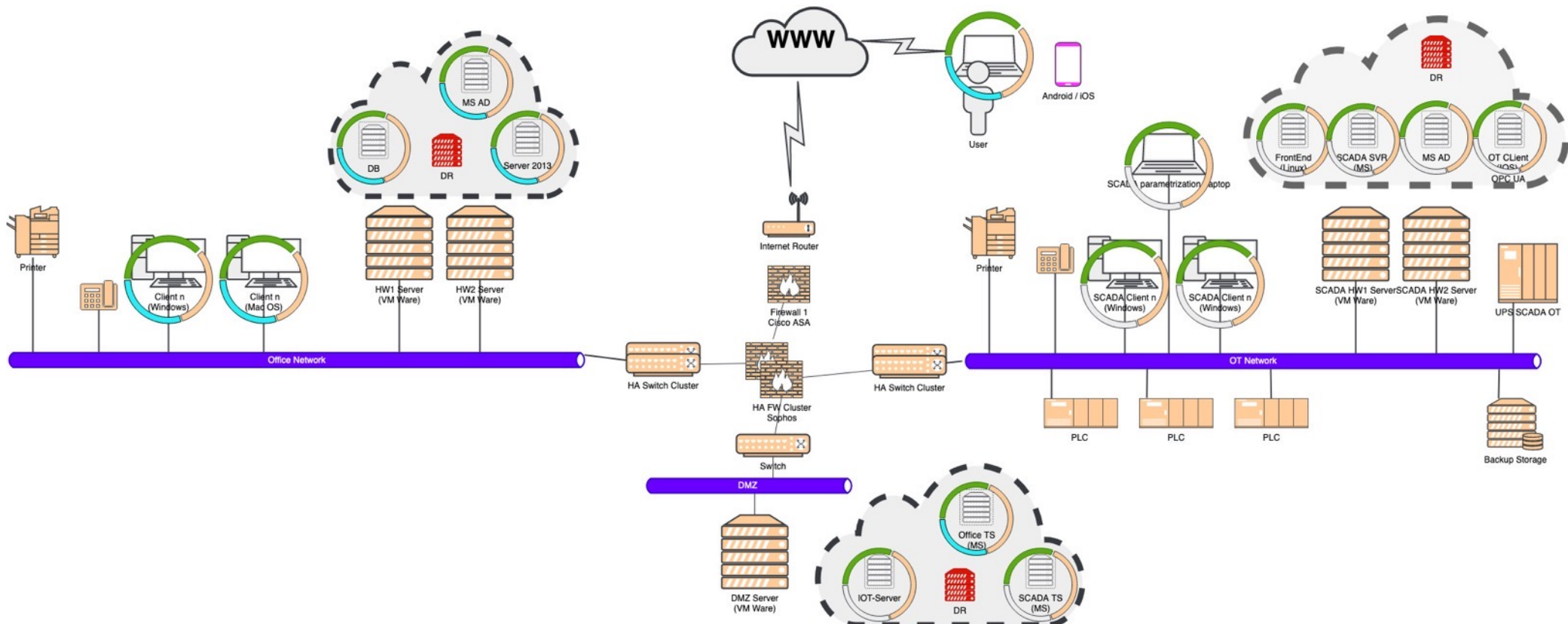
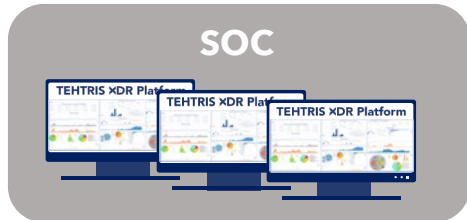
MTD



SIEM



Deceptive Response



# Zentrale holistische Lösung zur IT-/OT-Security

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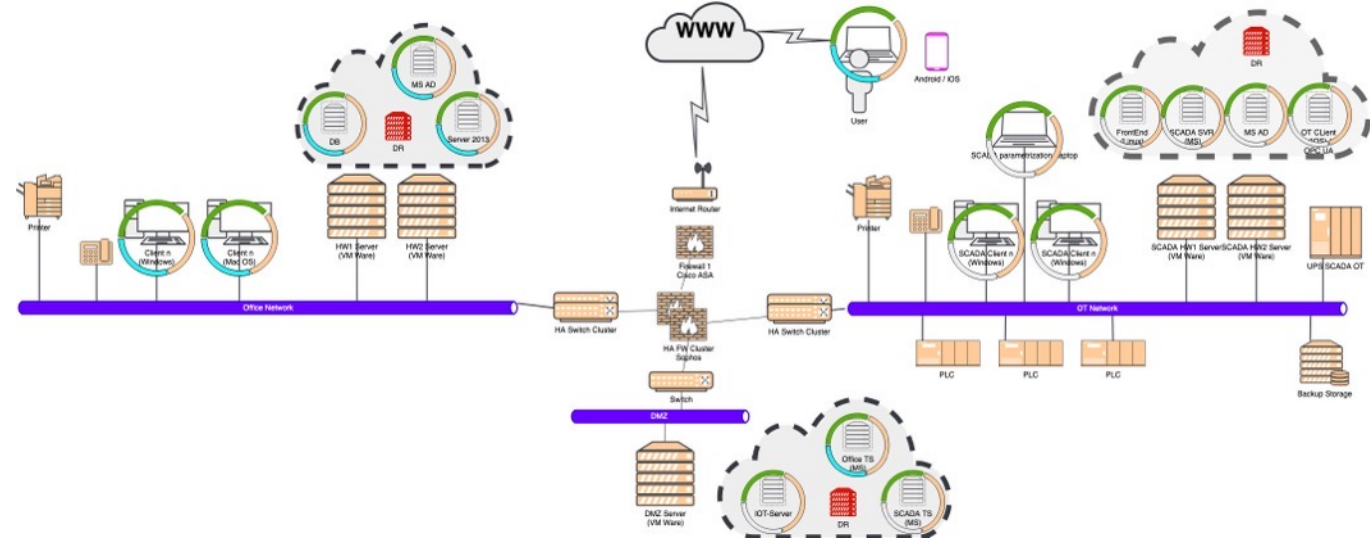
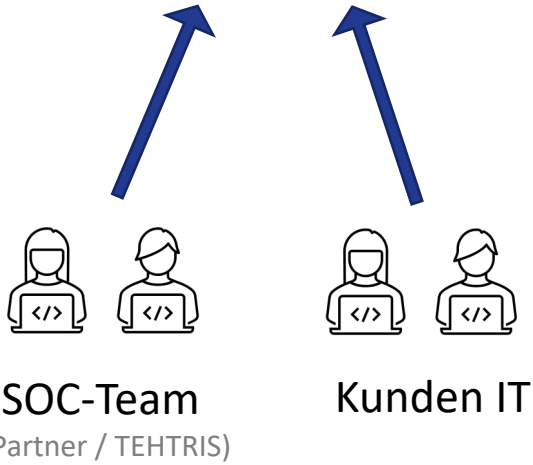
MTD



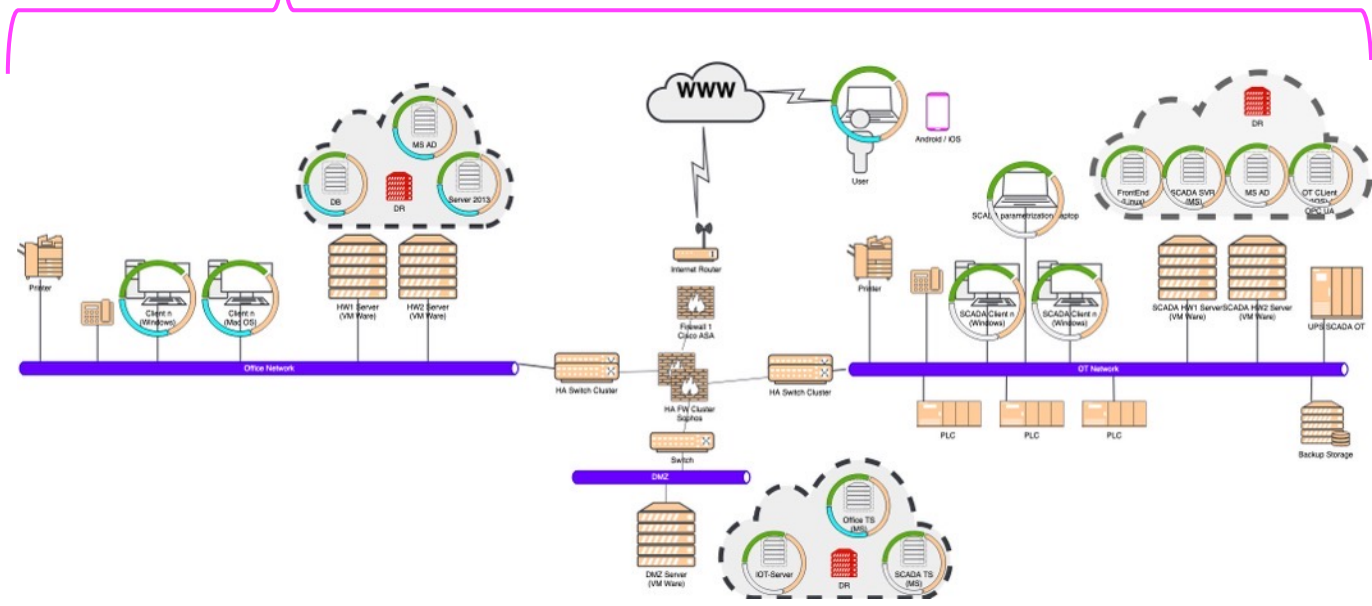
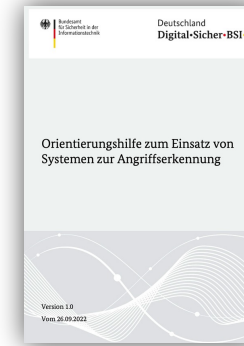
SIEM



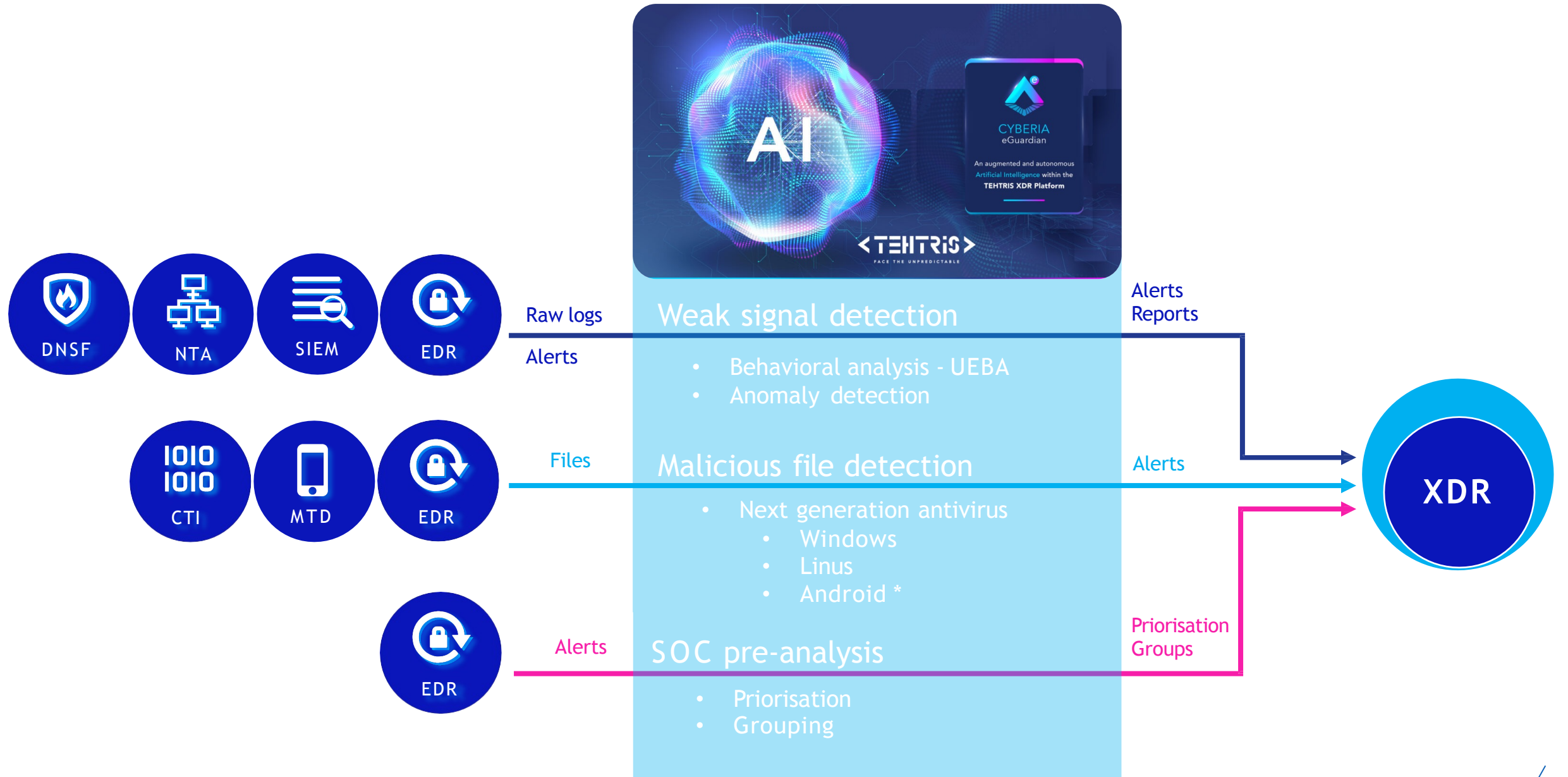
Deceptive Response



# Zentrale holistische Lösung zur IT-/OT-Security



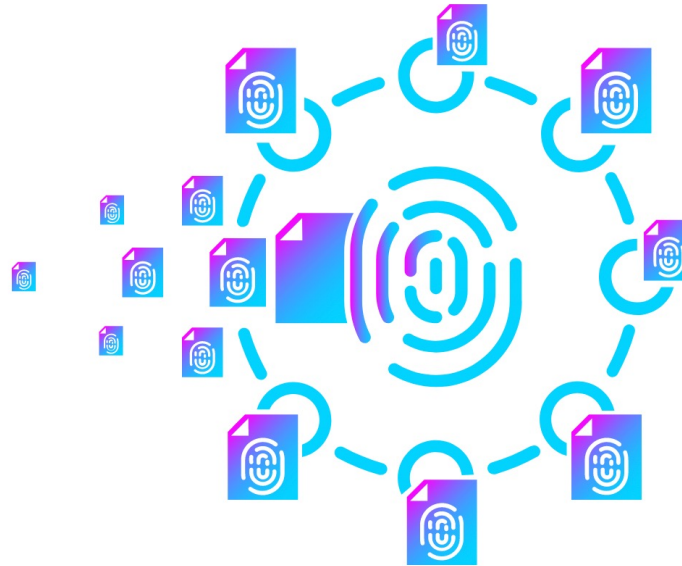
# Was sind die wichtigsten Funktionen von Cyberia?





# Was ist eine Cyber Threat Intelligence-Plattform?

Wissensdatenbank



TEHTRIS Quellen:

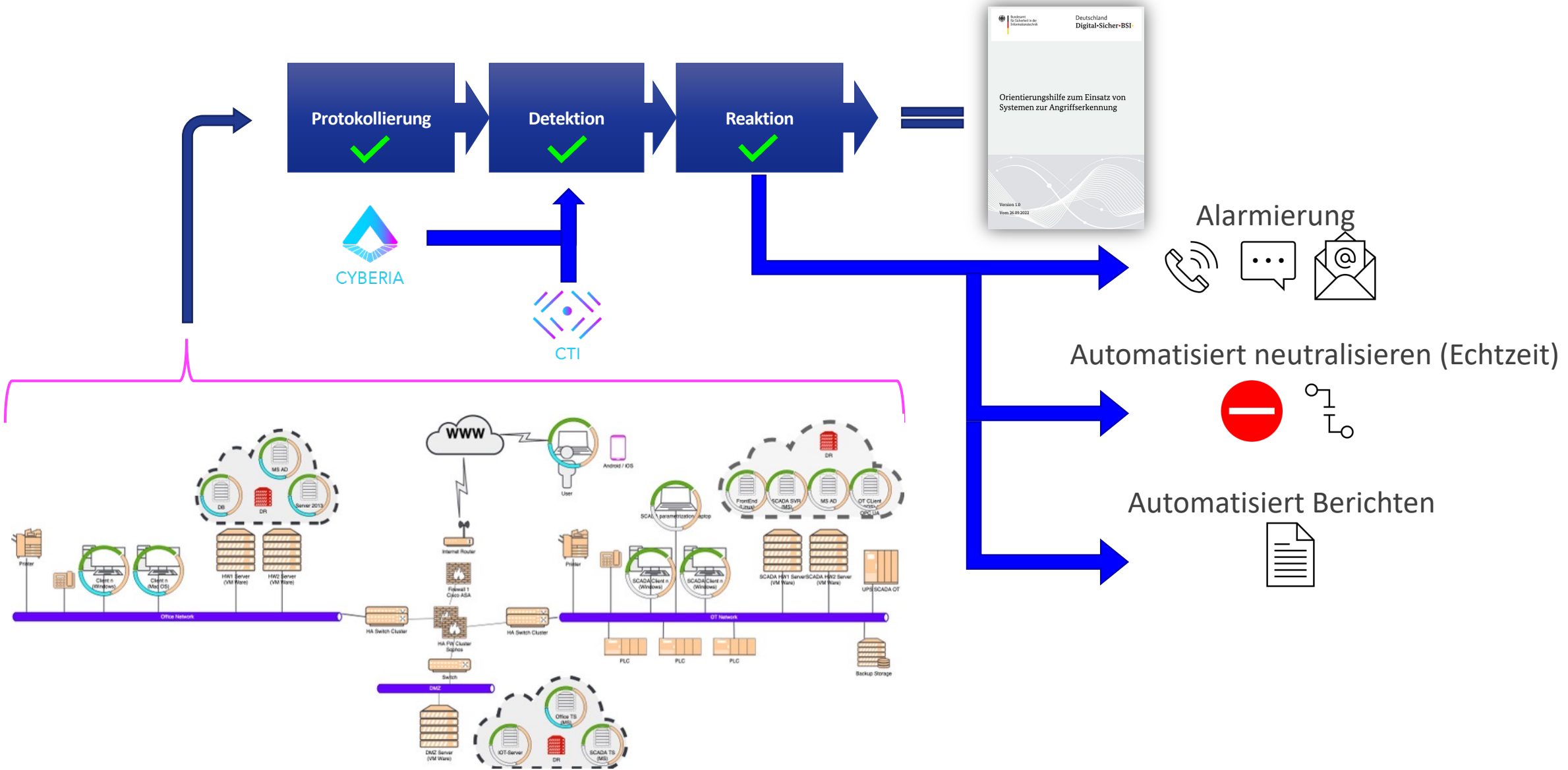


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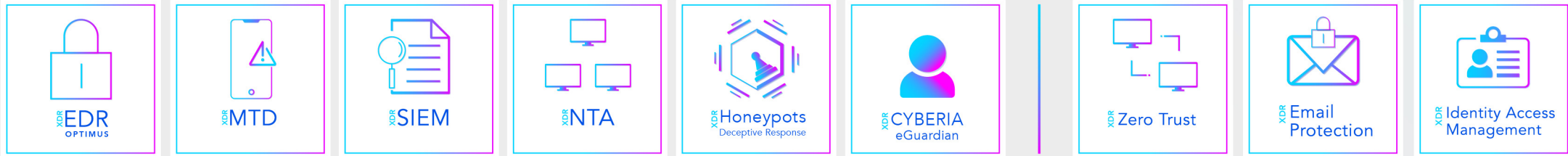
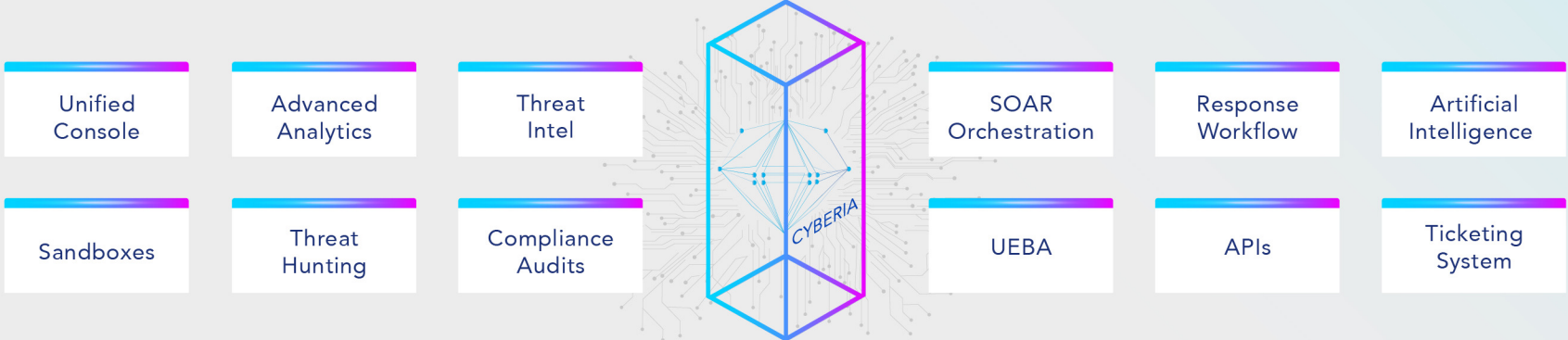
<https://www.youtube.com/watch?v=4UOeo4Z476s>



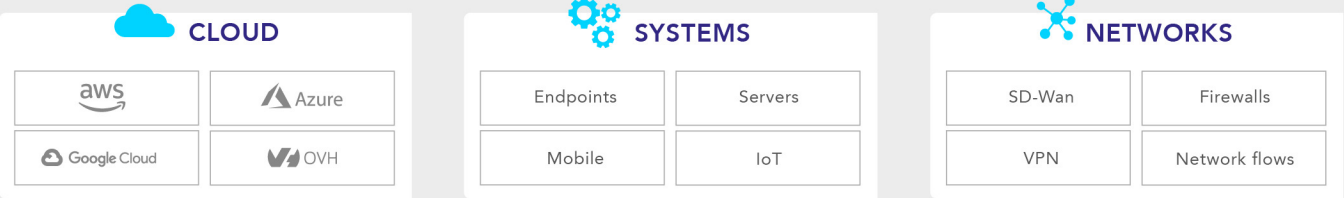
# Zentrale holistische Lösung zur IT-/OT-Security



# TEHTRIS XDR AI PLATFORM



## TECHNICAL LANDSCAPE



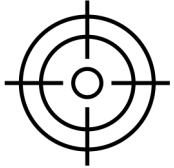
03

# Mehrwerte

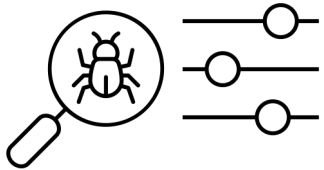


# Zentrale holistische Lösung zur IT-/OT-Security

## Mehrwerte:



**Zentralisierte Analyse und Reaktion auf Sicherheitsereignissen in einer Oberfläche**



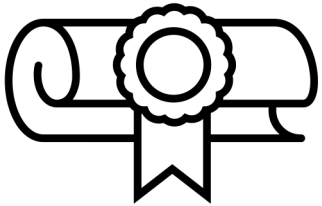
**24/7 Threat Monitoring, & XDR / EDR Konfiguration**



**Managed Service spart eigene Ressourcen**

# Zentrale holistische Lösung zur IT-/OT-Security

## Mehrwerte Compliance:



### **ISO27001:2022**

#### **Anhang A**

5.7 Erkenntnisse über Bedrohungen

5.9 Inventarisierung

5.24 Planung und Vorbereitung der Handhabung von Informationssicherheitsvorfällen

5.25 Beurteilung und Entscheidung über Informationssicherheitsereignisse

5.26 Reaktion auf Informationssicherheitsereignisse

5.27 Erkenntnisse aus Informationssicherheitsereignisse

5.28 Sammeln von Beweismitteln

8.1 Schutz von Endpoints

8.7 Schutz vor Schadcode

8.8 Handhabung von technischen Schwachstellen

8.9 Konfigurationsmanagement

8.12 Verhinderung von Datenlecks

8.15 Protokollierung

8.16 Überwachung von Aktivitäten

8.19 Installation von Software auf Systemen im Betrieb

8.23 Webfilterung

8.23 Änderungssteuerung

# Zentrale holistische Lösung zur IT-/OT-Security

## Mehrwerte Compliance:

BSI KRITIS 2.0 / SZA (System zur Angriffserkennung)

B3S

TISAX

NIS 2 Maßnahmen

...

**TEHTRIS**  
FACE THE UNPREDICTABLE

**TEHTRIS SZA Lösung**

Unser einzigartiges Lösungssystem für die Anforderungen der BSI KRITIS 2.0 SZA mit der TEHTRIS XDR Plattform

WICHTIG

IT/OT-Sicherheitslösungen zu sichern in dem ein Angriff erfolgt in Echtzeit neutralisieren. Die Schwach für Cyber-Tu zu erkennen. Sie lösen sicherheitsrelevante Ereignisse in Echtzeit in IT/OT, die dabei helfen, Enduser Security, kritische Punkte durchzuführen.

Programme MDR, SDR und KANIN Formulare. Wir tun, was wir beschreiben, wie diese Module Sie im Security-Produkte (Drittenssteller) an die KRITIS-Anforderungen zu erfüllen.

**System zur Angriffserkennung**

Maßnahmen / Kontrollen / Prüfungen	Beschreibungen, wie diese die Lösungen von TEHTRIS bei der Erfüllung der Anforderungen helfen.
KIS, EDR, EPP, MDR, MFA, ...	TEHTRIS bietet eine Plattform und Module, um ein ganzheitliches IT-/OT-AM-Sicherheitskonzept umzusetzen.
KIS, EPP, EDR, MDR, CIH	Unser KIS-Plattform ermöglicht die Suche nach bedrohlichen C&Cs, die unsere CI-Strategie zu erkennen, lokalisieren und beschleunigter Cyberbedrohungen, die die in unsere Netzwerke infiltrieren und Schaden können. Zusätzlich verfügt unser EDR Modul über einen Vertriebskanal.
CI und D&T	Unser forschung- und Entwicklungsabteilung sowie unser SOC-Kapital sind ein Teil für einen zuverlässigen Betrieb der XDR Plattform, einschließlich des Vertriebs Services.
Unser Team	Unser Team ist auf dem neuesten Stand in Bezug auf die neuesten Bedrohungen mit verteiltem Personalverantwortung. MDR und D&T-Team Schutz.
TEHTRIS EDR kann mit Administrationsrechten nicht abgerufen werden. Darüber hinaus kann es gegen Identifizierung und verschleiert (TIS 2.0).	



# Zentrale holistische Lösung zur IT-/OT-Security

## Abschließende Tips:

Achten Sie auch bei der Auswahl Ihrer Produkte und Dienstleister auf Sicherheit.

MDR und SOC sind schöne Marketingbegriffe. Achten Sie auf die Inhalte.

Setzen Sie Security-Lösungen ein, um Ihre Infrastruktur zu schützen und nicht nur um Vorschriften zu erfüllen.

## TEHTRIS DNA => SECURITY & PRIVACY by DESIGN

### Secure by Design

*Jedes Produkt läuft auf dem gehärteten TEHTRIX-Betriebssystem mit vollständiger Festplattenverschlüsselung, RBAC, Anti-0-Day-Schutz*

*TEHTRIS EDR kann auch mit Administratorrechten nicht deinstalliert werden (Treiber auf Kernel-Ebene signiert)*

*Verschlüsselte Kommunikation (TLS 1.3)*

### Schutz von geistigem Eigentum

*Unterliegt nicht dem US Cloud Act*

*Unsere Lösungen können und müssen nicht auf den Inhalt Ihrer Dateien zugreifen, um Ihr Informationssystem zu schützen (keine Remote Shell)*

*Hash- und/oder Binärabfragen an externe CTI-Feeds sind privat und anonym*

*Bei On-Prem-VMs bleiben die Rohdaten vor Ort*

### Datenschutz

*100% konform mit der EU GDPR, einer der restriktivsten Vorschriften*

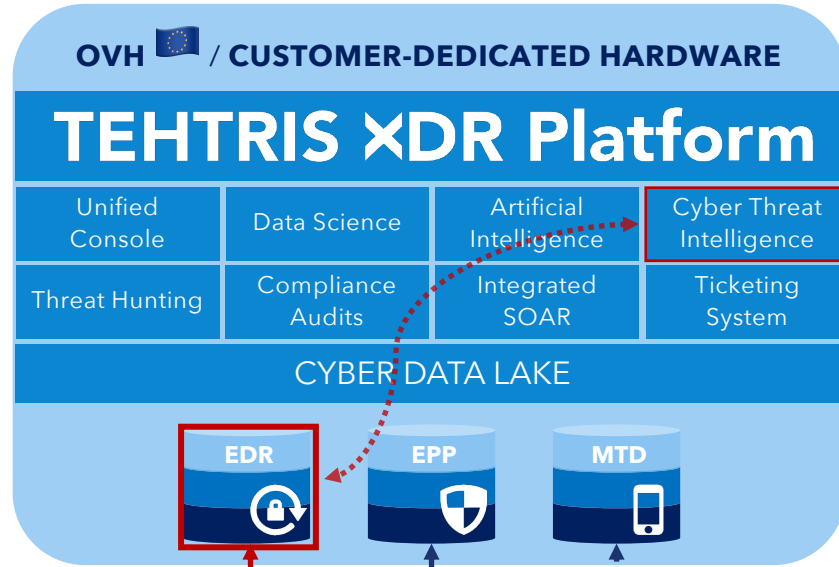
*Daten werden in einer privaten, sicheren Cloud auf kundenspezifischen Rechnern gehostet*

*Schutz des Informationssystems bei gleichzeitiger Erfassung und Verarbeitung der geringstmöglichen Menge an personenbezogenen Daten*

# DATA FLOW

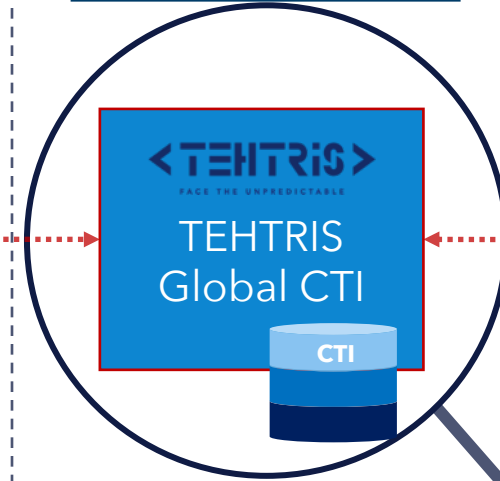
## Customer environment

SIEM is not represented in this picture



Binaries hashes flow analysis (detailed on the next slide)

## Zoom on TEHTRIS CTI



## External sources

If hashes are unknown from TEHTRIS CTI, a private request is done to external database



TEHTRIS never sends binary files belonging to the customer out of the TEHTRIS XDR platform

TEHTRIS products do not allow the opening or access to ANY customer file, unlike other competitors.



100% native technology with hosting.

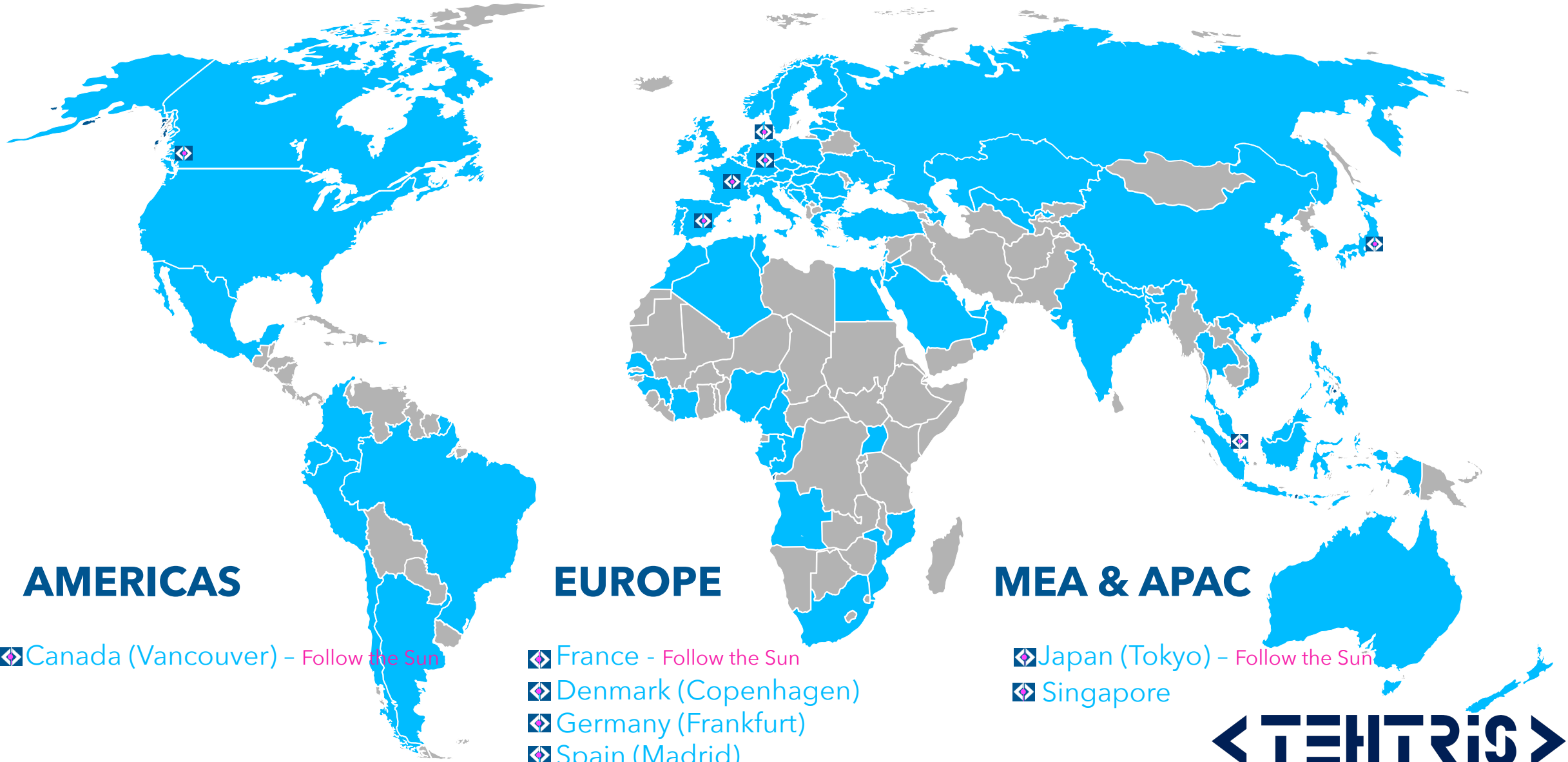


## Endpoints at Customer sites + endpoints in mobility



EDR, EPP (& MTD) agents managed by dedicated appliances

# TEHTRIS WORLDWIDE



## AMERICAS

◆ Canada (Vancouver) - Follow the Sun

## EUROPE

- ◆ France - Follow the Sun
- ◆ Denmark (Copenhagen)
- ◆ Germany (Frankfurt)
- ◆ Spain (Madrid)

## MEA & APAC

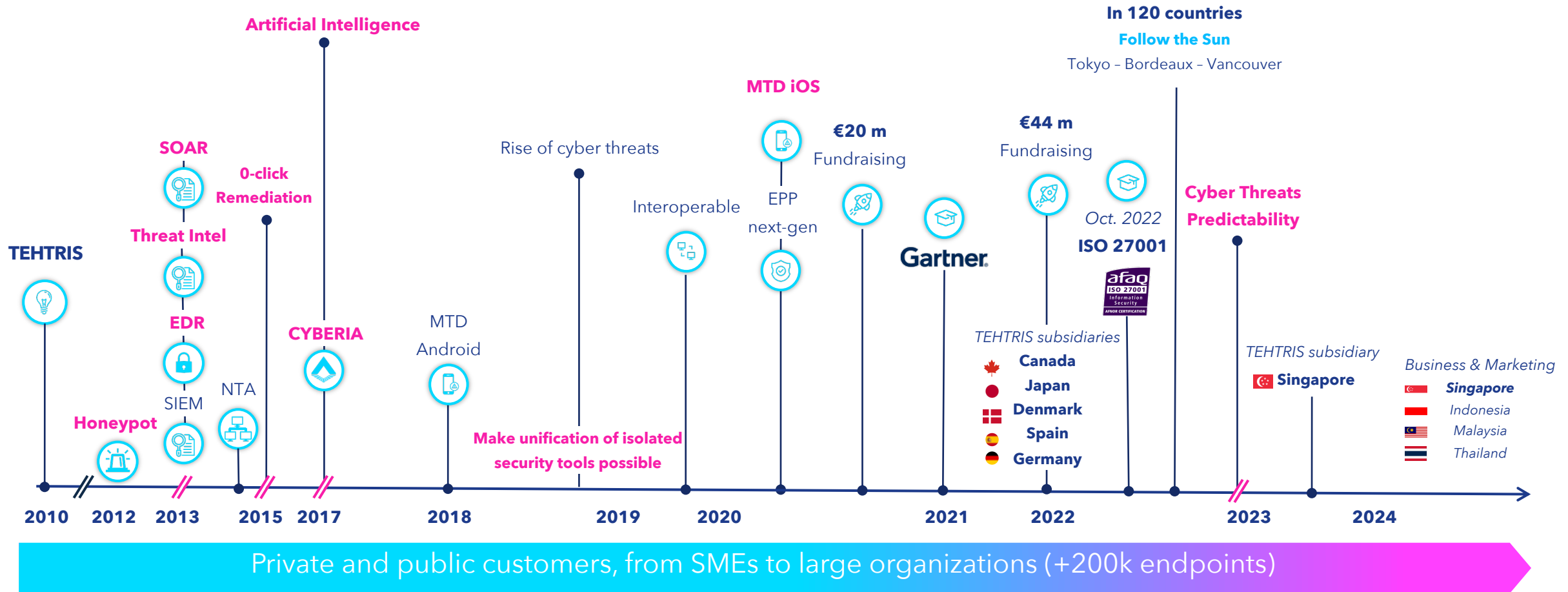
- ◆ Japan (Tokyo) - Follow the Sun
- ◆ Singapore



FACE THE UNPREDICTABLE

# TEHTRIS XDR AI PLATFORM

Pioneering innovation: Setting standards years ahead of competitors



# Zusammenfassung



Unsere **TEHTRIS XDR-Plattform** ist die **Sicherheitslösung** zur Bekämpfung von **Spionage** und **Sabotage**.

Sie bietet einen **ganzheitlichen Überblick** über die geschützten IT-/OT-Systeme und eine **automatisierte Echtzeit-Verteidigung** gegen alle bekannten und unbekanntes Angriffe, um die Verfügbarkeit der Infrastrukturen zu gewährleisten.



MERCI !  
THANK YOU !

Contact us!

Nico.Rieger@tehtris.eu

+49 151 200 23 903

<TEHTRIS>

FACE THE UNPREDICTABLE

# Managed Industrial Security Services

Risikominimierung durch  
OT Managed Industrial Security Services

18. April 2024

## Baldur Scherabon

Industrial System Cybersecurity Manager  
[baldur.scherabon@orangecyberdefense.com](mailto:baldur.scherabon@orangecyberdefense.com)

## Götz Weinmann

Senior Business Development Manager  
[goetz.weinmann@orangecyberdefense.com](mailto:goetz.weinmann@orangecyberdefense.com)



Cyberdefense

# Nice to meet you!

We are the leading security services provider, supporting your business globally.

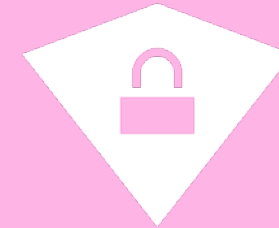
€1.1 billion turnover in 2023. +11% YoY



Over 3,000 multi-skilled cybersecurity experts.



+8,800 customers worldwide, best in class in all verticals.



In-house CERT



400+ sources continuously feed into our threat intelligence datalake.



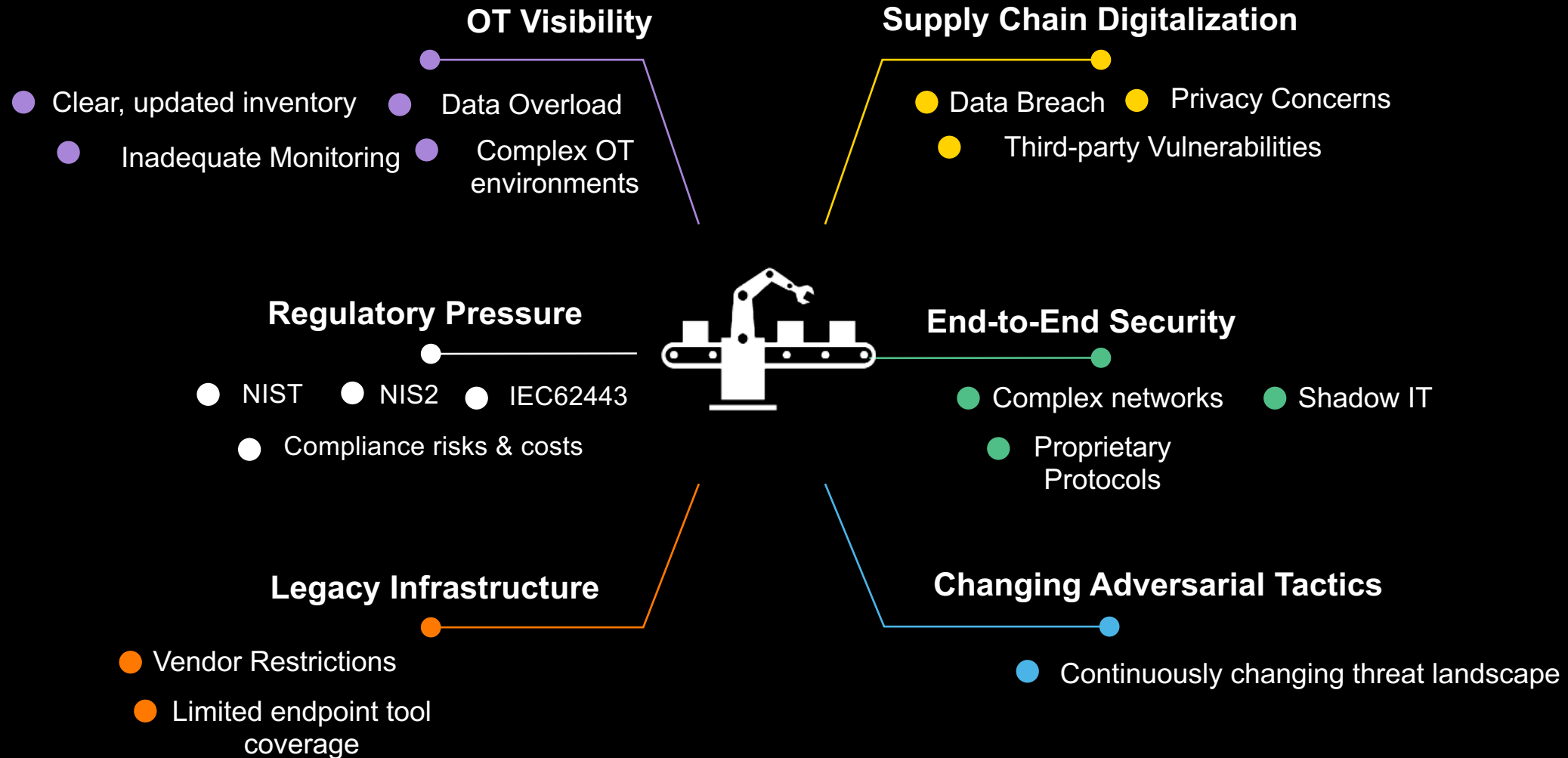
250+ experts dedicated to R&D and threat research.



24/7/365 continuous monitoring of security systems worldwide.



# Cybersecurity is a journey, not a destination



So many value-creating challenges, but they are creating **new vulnerabilities.**



# Types of OT cyber attacks

Category	1 IT TTPs			2 OT TTPs	
Type	1a	1b	1c	2a	2b
Characteristics	IT attacked; production impacted indirectly as collateral damage	IT attacked, Windows/Linux-based OT attacked with IT TTPs directly or as collateral	Windows/Linux-based OT attacked with IT TTPs directly	Dedicated OT devices attacked with OT-specific TTPs crudely, little precision or complexity	Dedicated OT devices attacked with OT-specific TTPs with sophistication
	IT targeted	IT/OT targeted	OT targeted	OT targeted, crude	OT targeted, sophisticated

# OT Security Journey

## Trusted Advisor

- OT – Security Assessment
- OT – Consulting

## Evaluation Support

- Test certain technologies, vendors, and services
- Integrations

## Implementation Support

- Professional Services
- Network Segmentation

## Identify

- Managed Industrial Security [identify]

## Protect

- Managed Firewall
- Secure Remote Access

## Detect

- Managed Industrial Security [detect]
- Integration with MTD [log]

## Respond

- Incident Response Retainer
- CERT



24x7 Platform Management

Asset Information Management

Prioritized recommendations and reporting

[identify]

# Managed Industrial Security Services

[detect]

Threat Detection

24x7 Security Incident Analysis & Response

24x7 Platform Management

**You can't protect  
what you don't  
know.**

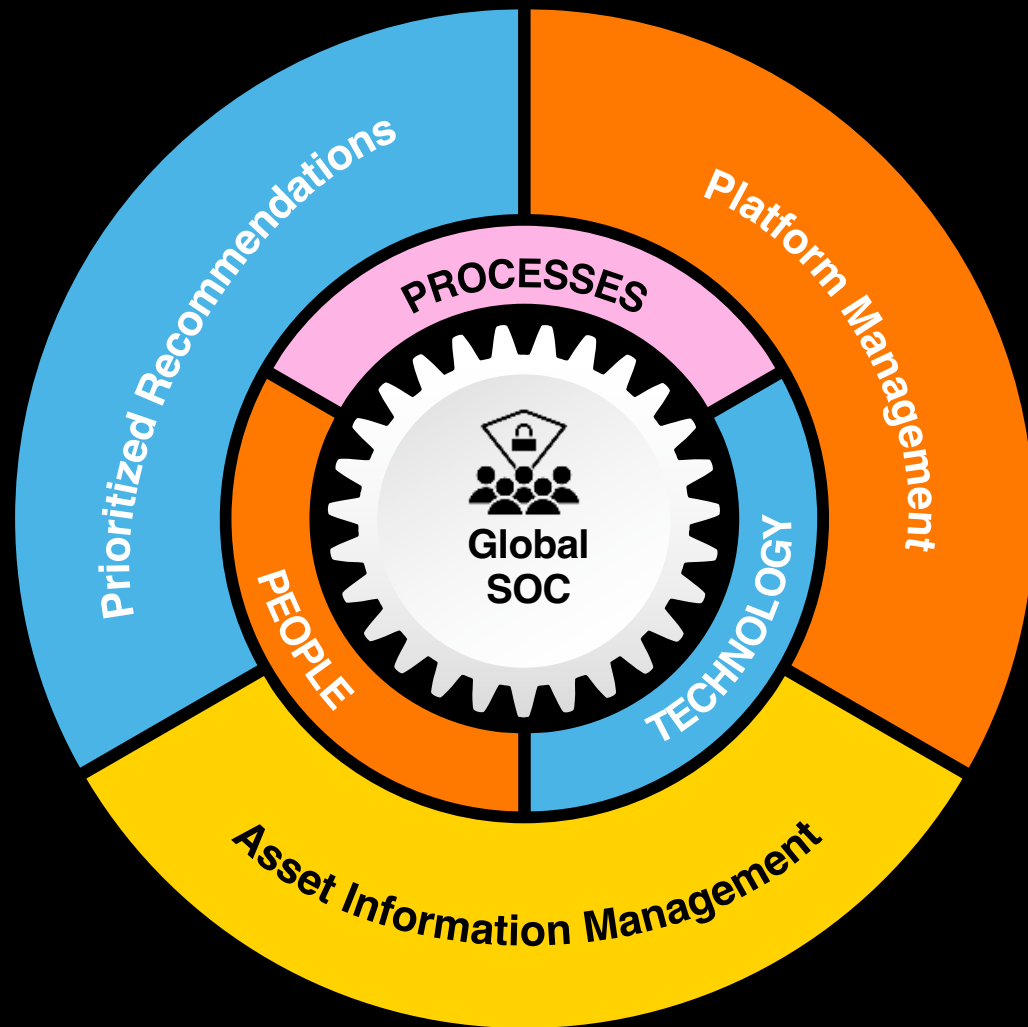
**Get visibility for data  
driven OT security.**



*“Without data you’re just another person  
with an opinion”* W. Edwards Deming

# Managed Industrial Security [identify]

## Turning visibility in data driven OT security.



### Vendor Agnostic Approach

Orange Cyberdefense service platform to support different vendors and deployment types.



### Platform Management

24x7 operations of your OT Security Platform.

### Asset Information Management

Building and maintaining an asset inventory with contextualized data to support your risk-based decision making.

### Prioritized Recommendations

Providing actionable recommendation specific to your OT environment and early warnings on new vulnerabilities.

# Managed Industrial Security [identify] Visibility – Asset Information Management

## Orange Cyberdefense Portal

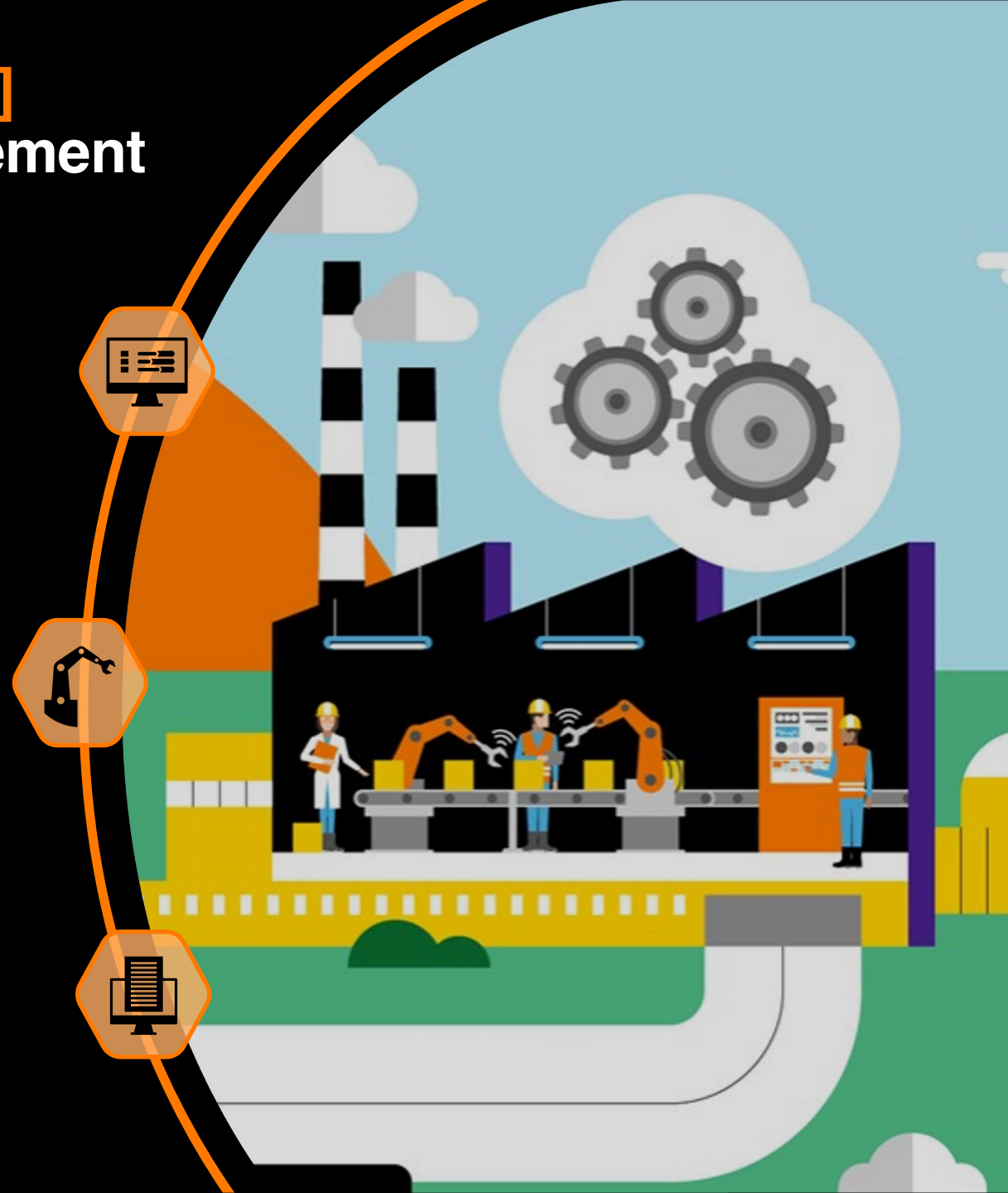
- ✓ Pre-defined dashboards
- ✓ Customization of dashboards to your needs
- ✓ Full access to your asset information

## Asset Inventory Management

- ✓ Keeping your asset information up-to-date and relevant
- ✓ Contextualization of asset information
- ✓ Mapping of connections and vulnerabilities with assets
- ✓ Change and enrichment of asset information

## Reporting & Notification

- ✓ Monthly strategic report on OT assets
- ✓ Notification of critical vulnerabilities on OT assets

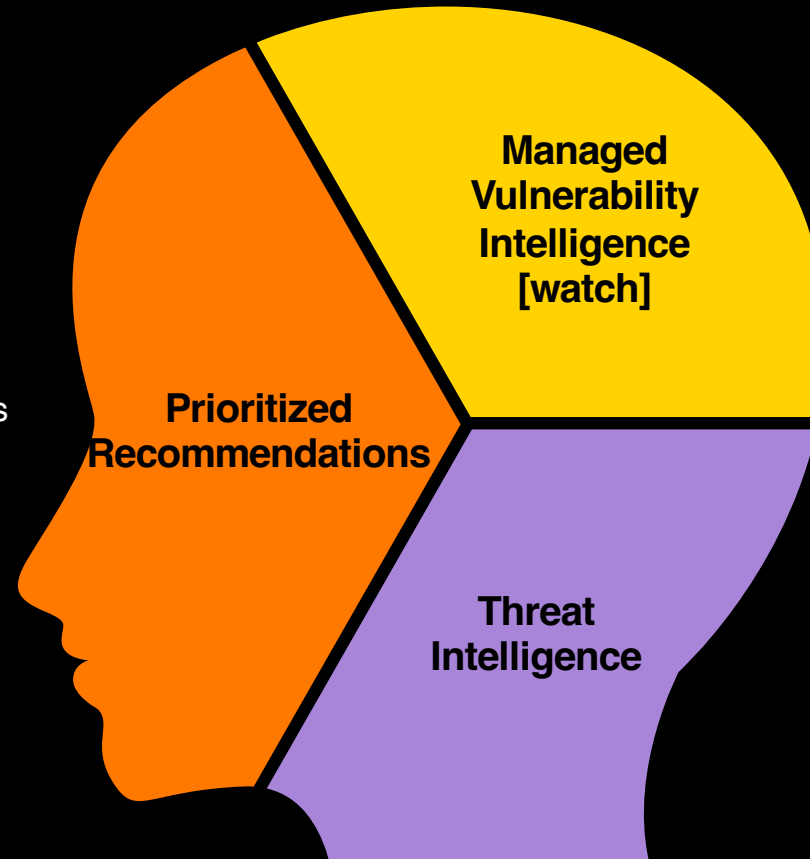


# Managed Industrial Security [identify]

## Focus – Prioritized Recommendations & Vulnerability Alerts

### Prioritized Recommendations

- ✓ Review of your OT asst information by OT experts
- ✓ Providing actionable recommendations specific to your OT environment
- ✓ Continuously increase your security maturity
- ✓ Monthly recommendation report



### Managed Vulnerability Intelligence [watch]

- ✓ Vulnerability Monitoring of OT products by the Orange Cyberdefense CERT
- ✓ Information about the latest vulnerabilities of OT products and the patches to be applied
- ✓ Early warnings of vulnerabilities on OT products as bulletin and security recommendations

### Threat Intelligence

- ✓ Access to World Watch for daily threat advisories
- ✓ Enrichment of Asset Information with OT threat intelligence





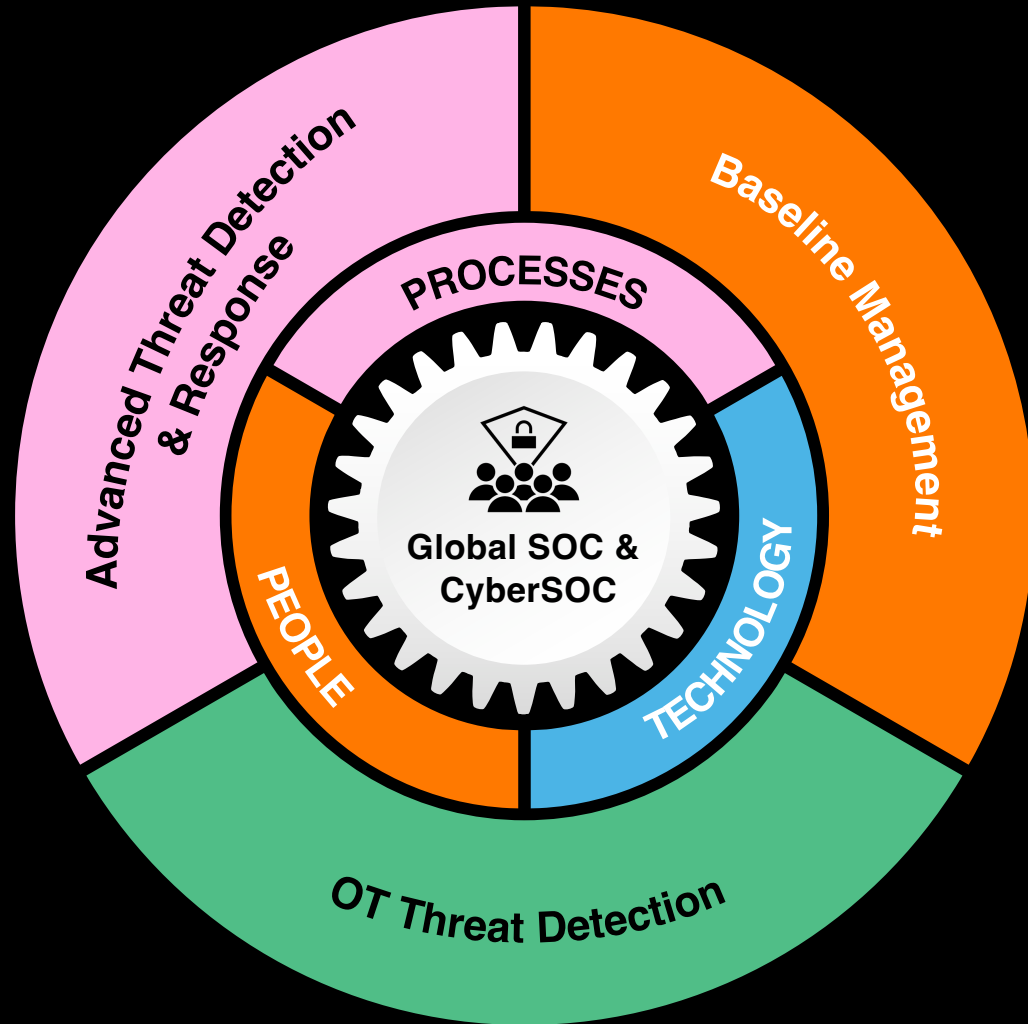
**Reducing risks  
and protecting  
sensitive data.**

**Extending Threat  
Detection to OT.**



# Managed Industrial Security [detect]

## Reducing the operational risks of IT/OT connectivity.



### Vendor Agnostic Approach

Orange Cyberdefense service platform to support different vendors and deployment types.

### Baseline Management

Creation and management of a baseline and policies of your operational environment to detect threats and anomalies.

### OT Threat Detection

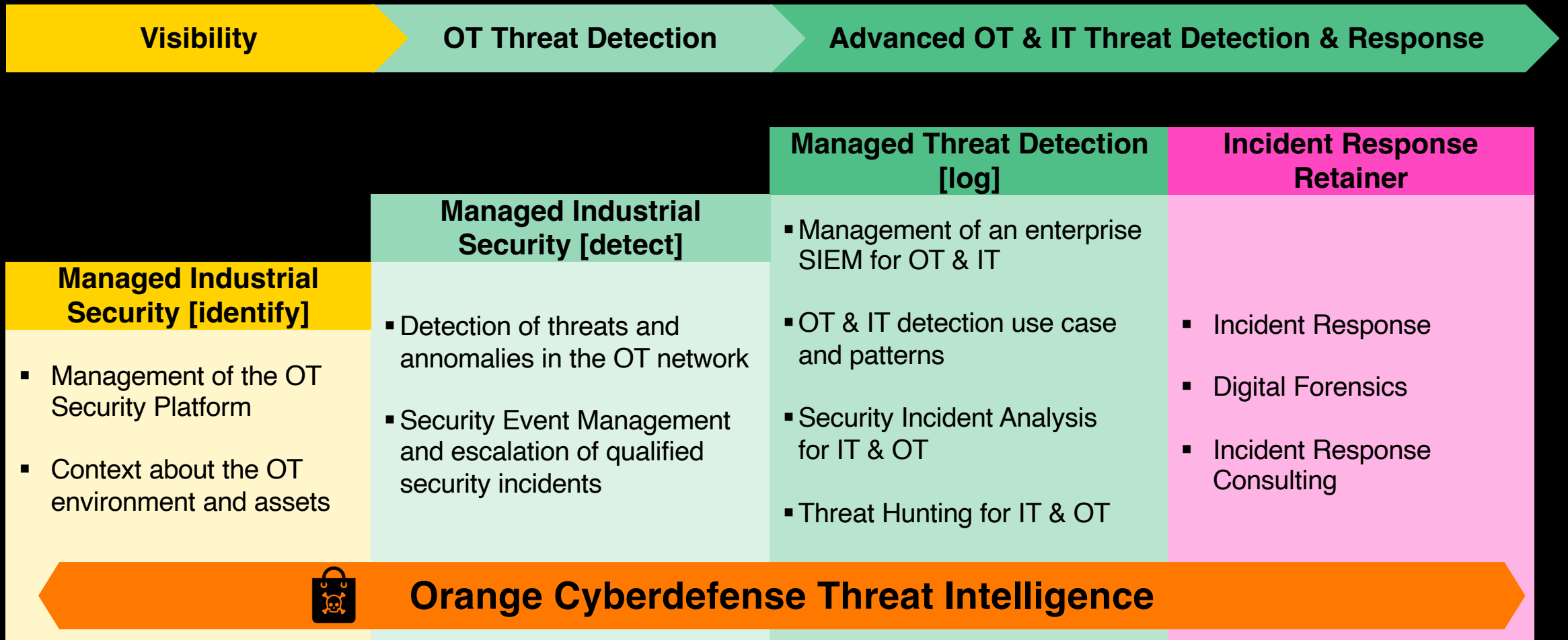
Detection and investigation of OT threats and escalation of qualified OT security incidents for collaborative response by dedicated OT specialists.

### Advanced IT & OT Threat Detection & Response

Advanced detection and investigation of IT and OT threats, proactive hunting of threats and incident response.

# Managed Industrial Security [detect]

## Advanced OT & IT Threat Detection





# Monitoring & Protecting of global industrial environments

## Requirements

- Managed OT Security Platform to gain an accurate inventory of the industrial environment
- OT network and connection mapping to enable segmentation activities
- Integration with customer CMDB
- Integration with customer OT/IT SOC and SIEM

## Solution

- **Managed Industrial Security [identify]** service for continuous identification of assets and vulnerabilities
- **Managed Industrial Security [detect]** service for detection of threats in the OT environment
- Deployment of over 300 sensors for passive and active detection of connected OT- (and IT) assets
- Customer SOC integration and CMDB
- CMDB integration via API
- Security integrations to enrich OT device information

## Customer profile



Industrial  
Products



38 000



8,8 billions

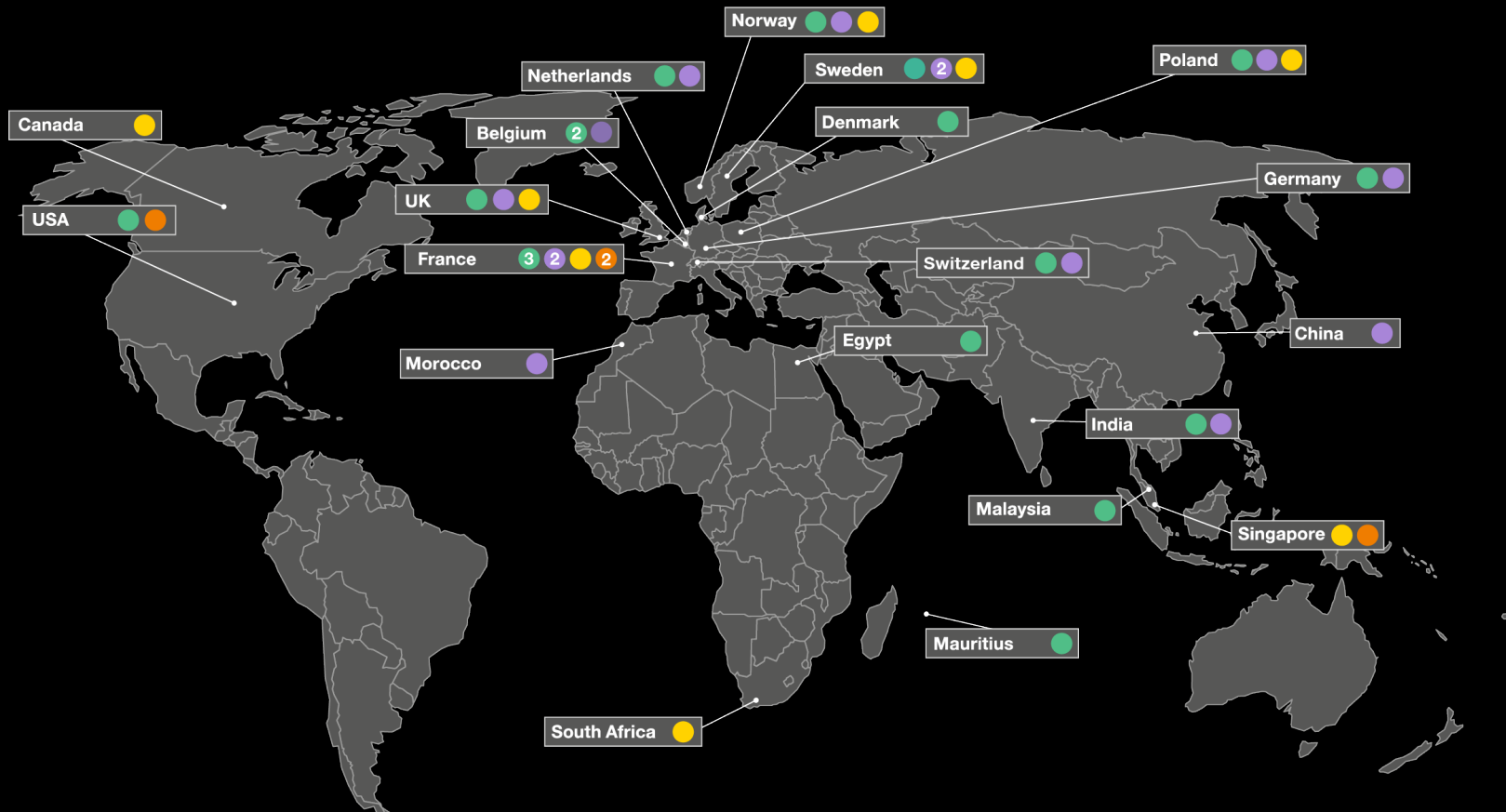


Germany  
50 Countries

## Benefits

- Collection of relevant data on OT assets to build a data driven security program
- Management of OT Security Platform with 300+ sensors
- Detection of threats and escalation of qualified incidents into the customer SOC
- Improved risk management for industrial environments
- Integration for OT Security process optimization
- Managed Industrial Security Services integration in customer SOC

# European leader with global footprint and proven OT security expertise.



● 18 SOCs spread throughout the world monitor and respond to events 24/7/365


● 14 CyberSOCs that bring together the best expertise in threat analysis 24/7/365

● CERT in 8 locations operating continuously

● 4 scrubbing centers to mitigate DDoS attacks

## Why Orange Cyberdefense?

- End-to-end security solutions to secure the digital transformation of your business
- Dedicated OT security specialists
- Specialized OT managed security service delivery teams
- Cross-industry experience and know-how of industry standards
- Strong partnerships with market leading OT security vendors
- Recognized by Gartner in the OT Market Guide



# BRIDGE IT & OT SECURITY EFFECTIVELY WITHIN A SOC – A REAL STORY

*CyberCompare  
Summit*

*By Michael Shaw, Senior  
Sales Engineer*





**ESTABLISHED IN 2010**

**250+ CONTRACTS**

**250+ EMPLOYEES**

**20+ COUNTRIES**

**WE USE SECURITY ANALYTICS  
AND SOPHISTICATED RISK AND  
THREAT MANAGEMENT  
TECHNOLOGY TO DYNAMICALLY  
**PROTECT** OUR CLIENTS BY  
IDENTIFYING, ANALYZING,  
PREDICTING AND PREVENTING  
CYBER THREATS IN REAL TIME**



# OBRELA IN NUMBERS

## OPERATIONAL METRICS 2023

**14.5PBs**

Logs Collected  
& Analyzed\*

**500K**

Devices & Endpoints  
Monitored

**12.3'**

Actual Response  
Time\*\*

**1.6M**

Triaged Alerts  
Managed

**99.9%**

Availability SLA

**20+**

Countries

**250+**

Customers

**250+**

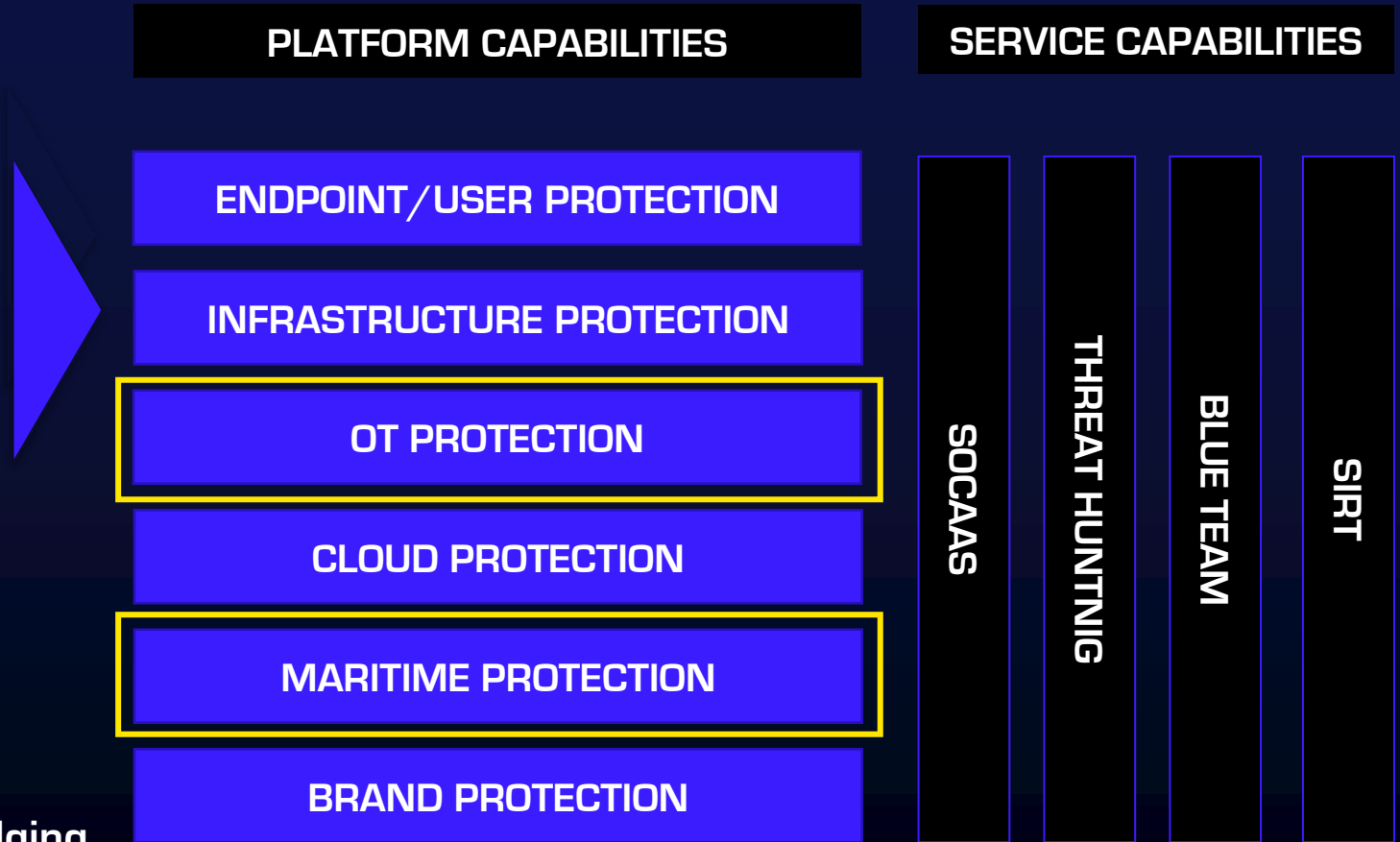
Employees

\* 2023 FIGURES YEAR TO DATE \*\* SLA

# MDR

## MANAGED DETECTION AND RESPONSE

One of the few MSSP providers bridging IT/OT to cover all your centralized and de-centralized assets into one dashboard for 24x7x365 coverage



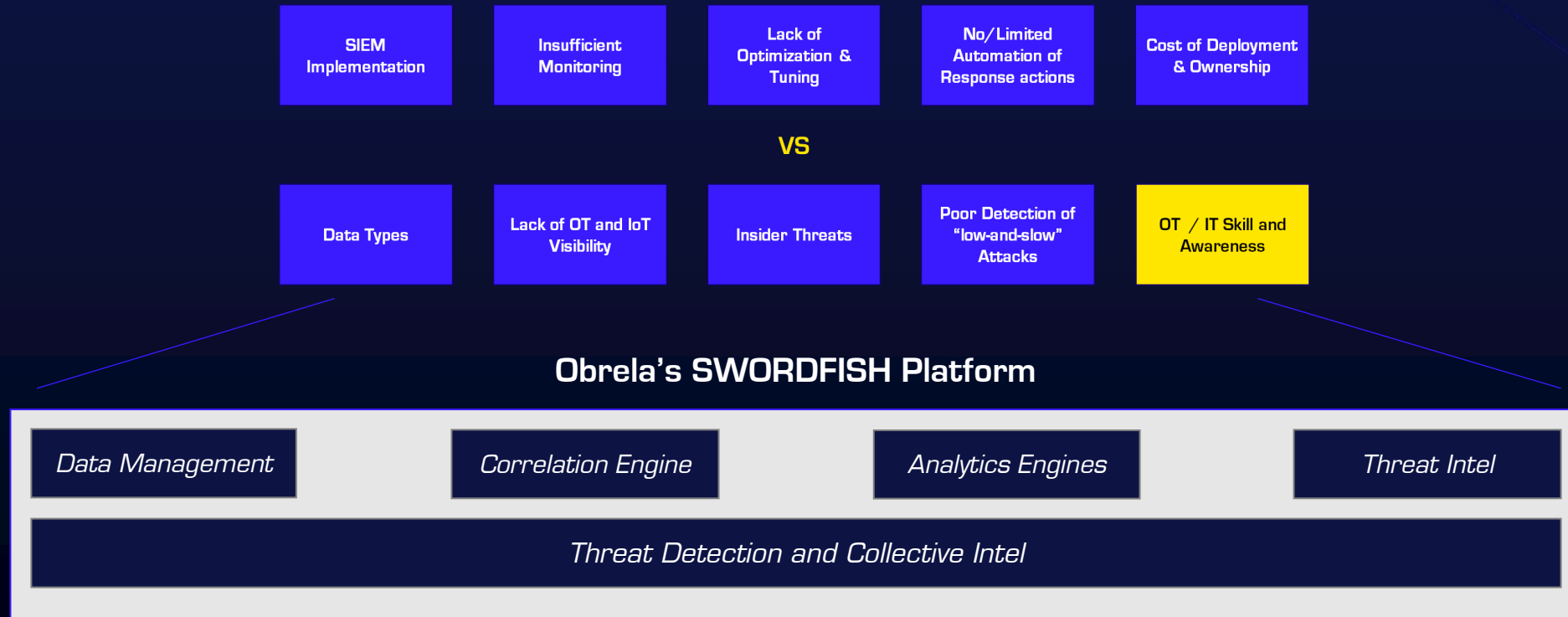
# THE SECOPS OT CHALLENGE

## GENERAL SECURITY OPERATIONS VS OT SECURITY OPERATIONS



# THE SECOPS OT CHALLENGE

## A PROPRIETARY MDR + COMPLIANCE PLATFORM



*Single pane of glass, single interaction for all events/alerts of monitored devices, IT, OT, IOT, Maritime, Device and Vendor Agnostic*

# THE SECOPS OT CHALLENGE

Technology/Skills gap for OT? Is it real?

Short Answer – Yes.  
But it is not as bad as you think...



# GERMAN PHARMA COMPANY

## Challenges/Business Objectives

### Customer Challenges

#### Challenge #1

- *Customer was seeking a SIEM outcome which will perform the heart of a SOC to be delivered on a 24x7x365 basis.*

#### Challenge #3

- *No detection of threats within OT environment*

#### Challenge #2

- *Integrating OT telemetry with MDR tooling*
- *Correlation of IT and OT operations*

#### Challenge #4

- *User activity across IT and OT environments from a user context, not device context*



# GERMAN PHARMA COMPANY

## Solution Proposed

### Technology + Operations + Services

#### Challenge #1

- Customer sought a SIEM outcome which performs at the heart of a SOC to deliver to 24x7x365 basis.

#### Obrela MDR Services:

- 24x7x365 Service Desk
- Full event/incident triage with Incident Response
- Based Customer's Sentinel – cheaper license costs

#### Challenge #3

- No detection of threats within OT environment

#### Obrela MDR Services:

- MDR Service includes pro-active Threat Hunting
- Obrela MDR for OT into Swordfish

#### Challenge #2

- Integrating OT telemetry with MDR tooling
- Correlation of IT and OT operations

#### Obrela MDR Integrations with:

- Customer Sentinel
- Customer Defender for Cloud Apps
- 24x7x365 Service Desk with single proprietary correlation engine - Swordfish

#### Challenge #4

- User activity across IT and OT environments from a user context, not device context

#### Obrela MDR Integrations:

- Customer Defender for Identity integration into Swordfish

# GERMAN PHARMA COMPANY

## Value Provided

### Business Outcomes

- *Improved visibility of cloud resources for compliance and risk of information disclosure*
- *Customer received a full response capability including Blue Teaming recommendations*
- *Increased fidelity of alerts through Obrela HardCORE content using Lighthouse*
- *Lower false-positive rate through incorporation of user activity for threat detection*
- *Gave the customer peace of mind for uptime of service as Obrela has not experienced an outage for over 5 years*
- *Augmented customer security capability with support of Obrela team*

# GERMAN PHARMA COMPANY

## Key Insights

### What does this Use Case outline?

- *A scalable cloud-based solution integrating the customers IT and OT environments*
- *Repeatable Solution*
- *Vendor agnostic approach supplied customer with future-proof changes in Vendor strategy*
- *Uptime commitment and security peace of mind*
- *Deliver SOCaaS fully integrated and leverage Sentinel and E5*
- *Solution proposed for RFP response – Very flexible*
- *Extremely rapid response time for Critical and High regardless of Event/Alert quantity*

**OUR MISSION**

**WE KEEP  
YOUR BUSINESS  
IN BUSINESS**



**OBRELA**

*THANK YOU*

*London | Athens | Frankfurt | Dubai | Riyadh*

*[www.obrela.com](http://www.obrela.com)*



# Bridging IT and OT

Frameworks, scope and approaches

G.M. Bartel  
Robert Bosch GmbH  
18th April 2024





# Bridging IT and OT

## Agenda

01

### Frameworks

How are industrial automation and control systems and their operation influenced?

02

### ISMS and OT

How ISO 27001/2 and IEC62443-2-1 come together.

03

### Approach

How to address resources via policies effectively and efficiently.

04

### Field of Action

Ensure appropriate selection of solutions to tackle threats and vulnerabilities.

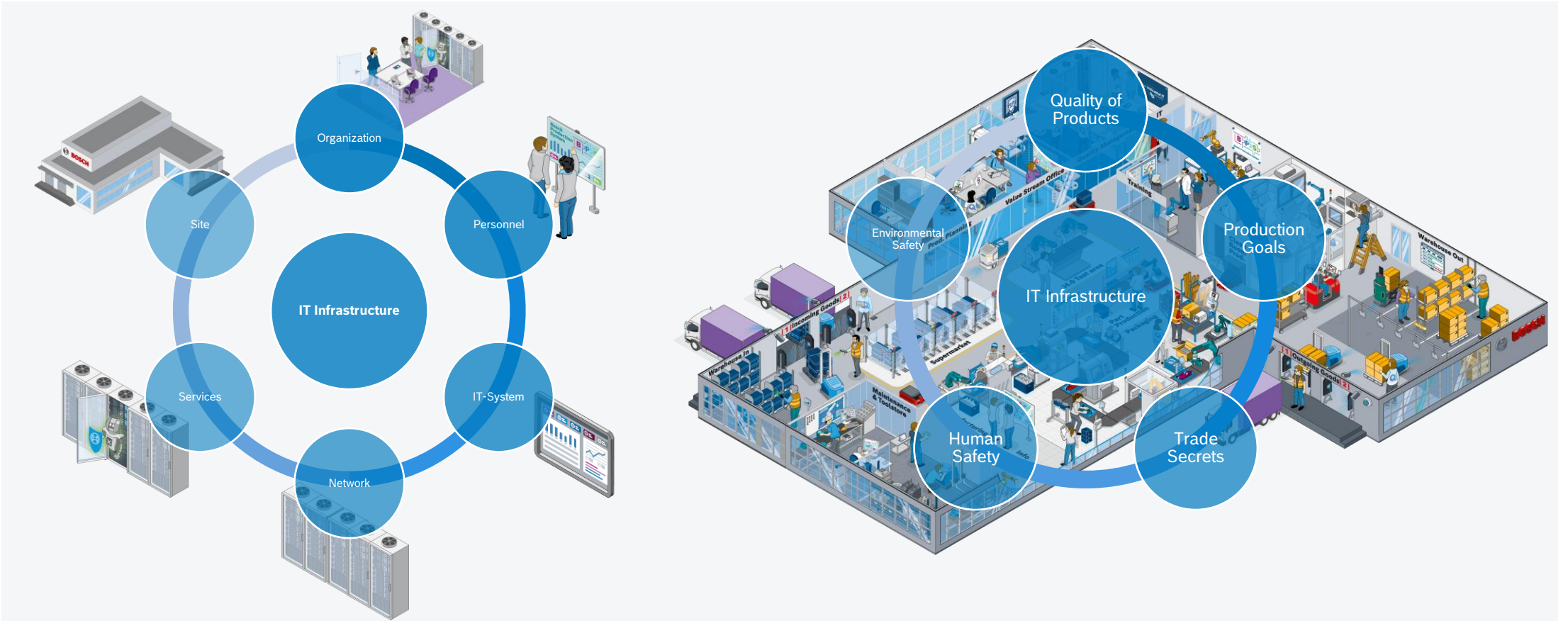
05

### Wrap Up

5 take aways.

# Bridging IT and OT

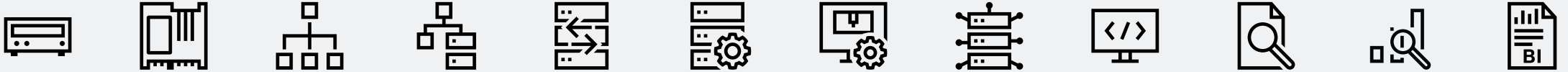
## Introduction



# Bridging IT and OT

## IACS<sup>1)</sup> as OT<sup>2)</sup> compared with IT

### Supporting Assets



## Industrial Automation and Control Systems (IACS)

### Description

#### Definition

Operational technology (OT<sup>1)</sup> is hardware and software that detects or causes a change, through the direct monitoring and/or control of **industrial equipment, assets, processes and events**. Such are often **proprietary** solutions operated in **isolated** environments.

#### Challenges / opportunities

- Decentral operation and heterogenic environment
- Specialized setups with “form follows function”
- IT/OT convergence blurring IT/OT distinction
- Time and cost driven environment with small numbers of clients



#### Primary target

OT environments in general must comply with strict **integrity, availability, and performance constraints** because operation outside of the constraints may impact health, safety, or the environment.

*1) Operational technology (OT) is HW/SW that detects or causes a physical change, through the direct monitoring and/or control of industrial equipment, assets, processes and events [Gartner-ITG].*

## IT

### Description

#### Definition

Information technology (IT) is a set of related fields that encompass **computer systems, software**, programming languages and **data and information** processing and storage. IT forms part of information and communications technology (ICT).

#### Challenges / opportunities

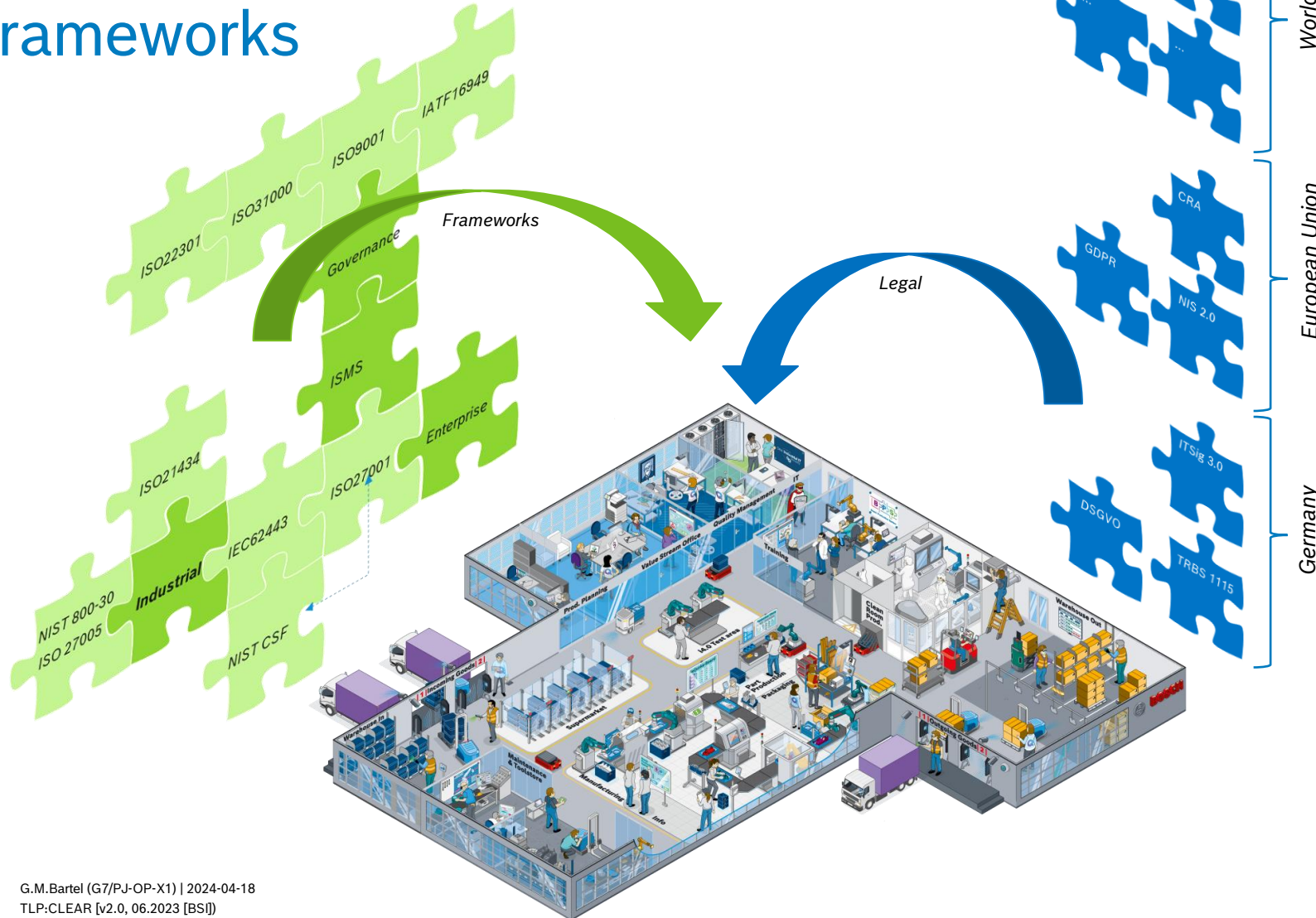
- Mostly centrally operated with standardized environments
- Generic setup with efficient and “up to date” functions
- On-prem / cloud convergence blurring operation of IT with 3<sup>rd</sup> parties
- Feature driven automated environment with high numbers of clients



#### Primary target

IT in general must comply with **integrity, availability, and confidentiality**, since information processed by the IT systems must be available to authorized users in an appropriate way.

# Bridging IT and OT Frameworks



## Industrial IT Security Description

**Definition**  
Industrial IT should address **IT security challenges** for operational technology owners (e.g., manufacturing, logistics, real estate) via **one framework**.

It must reflect the **primary target**, business model and **mission statements** of the affected units.

**Mission Statement**  
Ensuring the availability, performance and integrity of all IT related **supporting assets** which contribute to the production capabilities serving as **primary asset**.

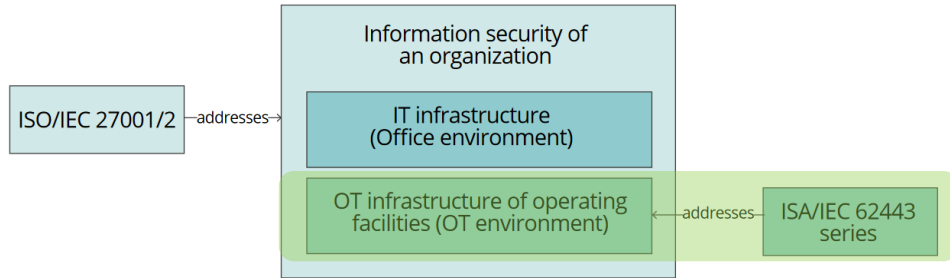
Defining and maintaining a **suitable industrial IT security framework** to ensure the competitiveness of the company.

- Challenges**
- Decentralized operation & responsibilities
  - OEE and cost driven operation
  - Heterogenic & proprietary environment
  - High amount of legacy IT systems
  - IT/OT convergence
  - Enabled and available personnel
  - Legislative influences (e.g., NIS 2.0)

# Bridging IT and OT

## ISMS (ISO 27001/2) and IEC 62443

\*ISAGCA, *Applying ISO/IEC 27001/2 and ISA/IEC 62443 Series for OT Environments*, 07.2021



Security Control ISO/IEC 27001/2	OT consideration	ISA/IEC 62443 reference
11.2.9 Clear desk and clear screen	OT Operator screen locking can create unsafe conditions	ISA/IEC 62443-2-1 USER 1.18 may require to exclude OT operator screen lock
12.2.1 Controls against malware	Antivirus products are often incompatible with OT assets	ISA/IEC 62443-2-1 COMP 2.3 requires testing malware protection software for compatibility with IACS
12.3.1 Information backup	Network traffic from routine backups blocking safety control messages	ISA/IEC 62443-3-3 SR 5.1 RE (1) requires physically segmenting critical control system networks from non-critical control system networks
12.6.1 Management of technical vulnerabilities	Patching practices can disrupt production schedule	ISA/IEC 62443-2-3 section 5 part f requires testing and planning patch application to ensure operational continuity

- ISA/IEC 62443 series addresses **specific needs of OT<sup>1)</sup>** infrastructures and complements the ISMS
- It helps an organization to **maintain conformance** with ISO/IEC 27001 through:
  - common approaches wherever feasible,
  - while highlighting differences in IT vs. OT approach where needed
- ISO/IEC 27001/2 and the ISA/IEC 62443 series address two **complementary parts** of an overall OT cybersecurity approach.
- Considering the combination of the ISO/IEC 27001/2 controls<sup>2)</sup> and 62443-2-1 requirements **does not mean that all of them must be applied.**

<sup>1)</sup> Operational technology (OT) is HW/SW that detects or causes a physical change, through the direct monitoring and/or control of industrial equipment, assets, processes and events [Gartner-ITG].

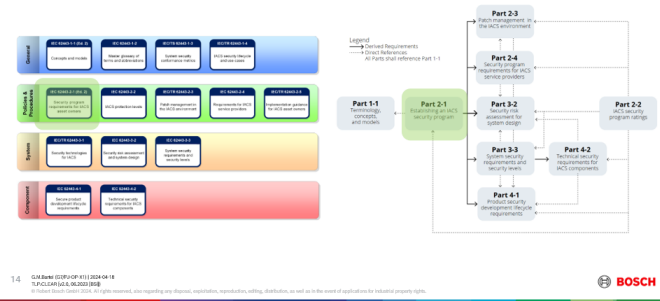
<sup>2)</sup> A control is a "measure that is modifying risk", [ISO27000]



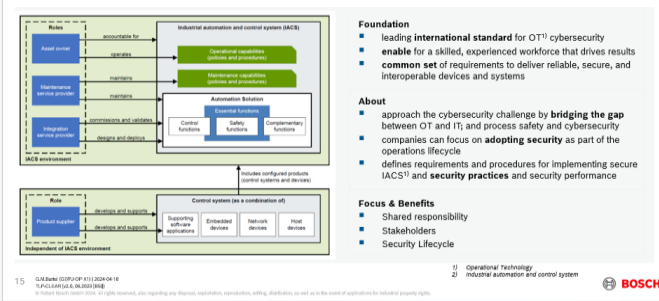
# Bridging IT and OT

## ISMS (ISO 27001/2) and IEC 62443

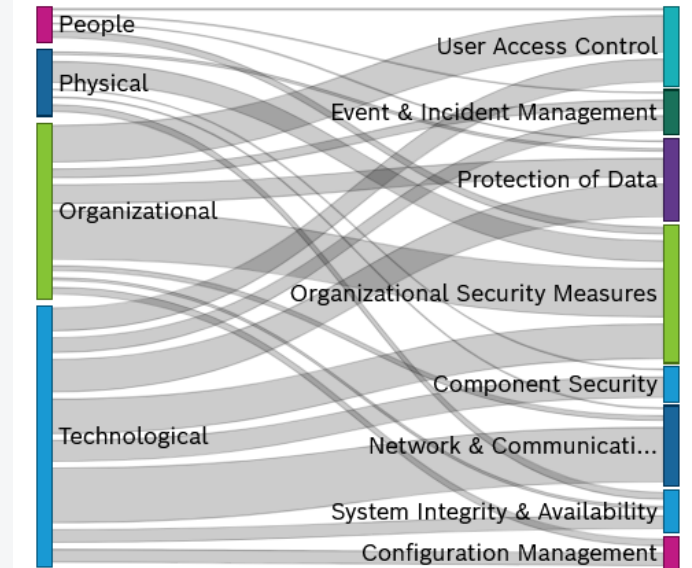
### Bridging IT and OT IEC 62443 Series



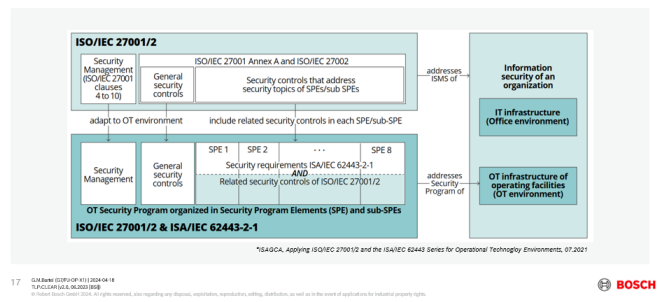
### Bridging IT and OT IEC 62443 – Foundation, About and Focus & Benefits



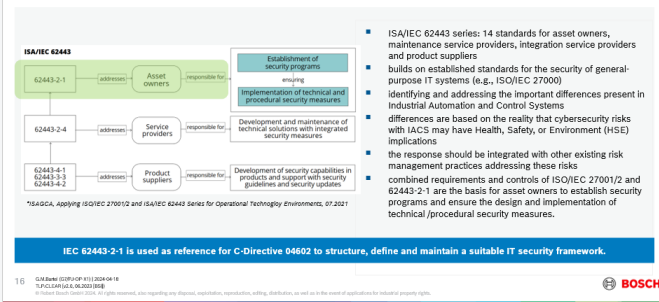
### ISO 27002:2022 & IEC62443-2-1 type relations



### Bridging IT and OT ISMS (ISO 27001/2) and IEC 62443



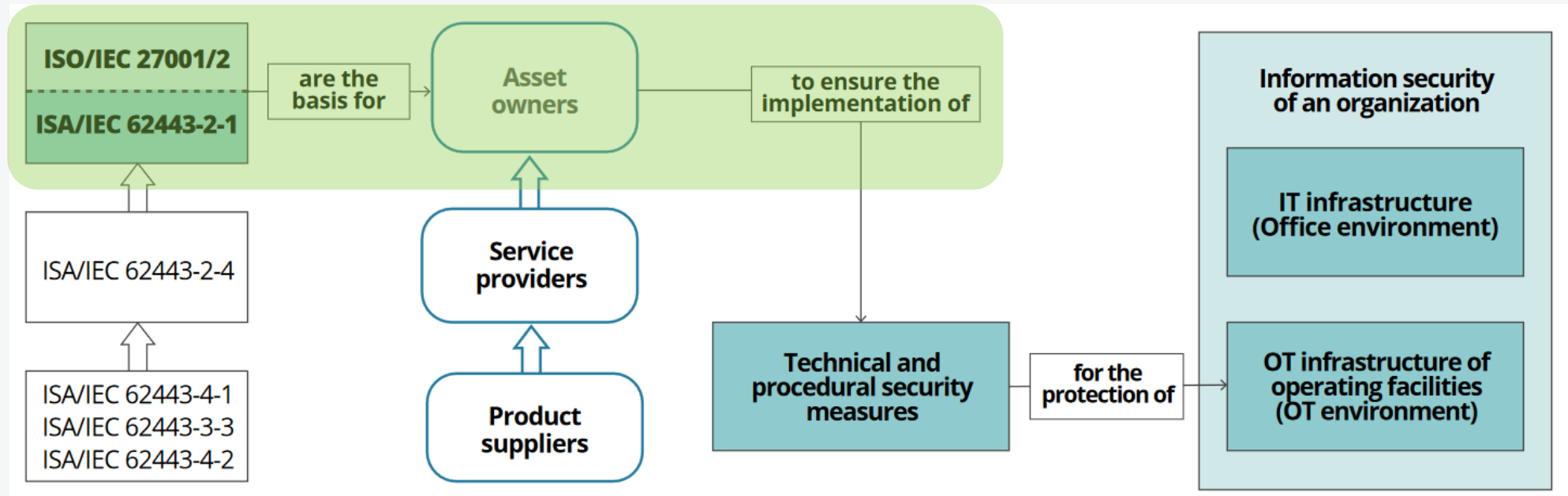
### Bridging IT and OT IEC 62443 Series





# Bridging IT and OT

## ISMS (ISO 27001/2) and IEC 62443

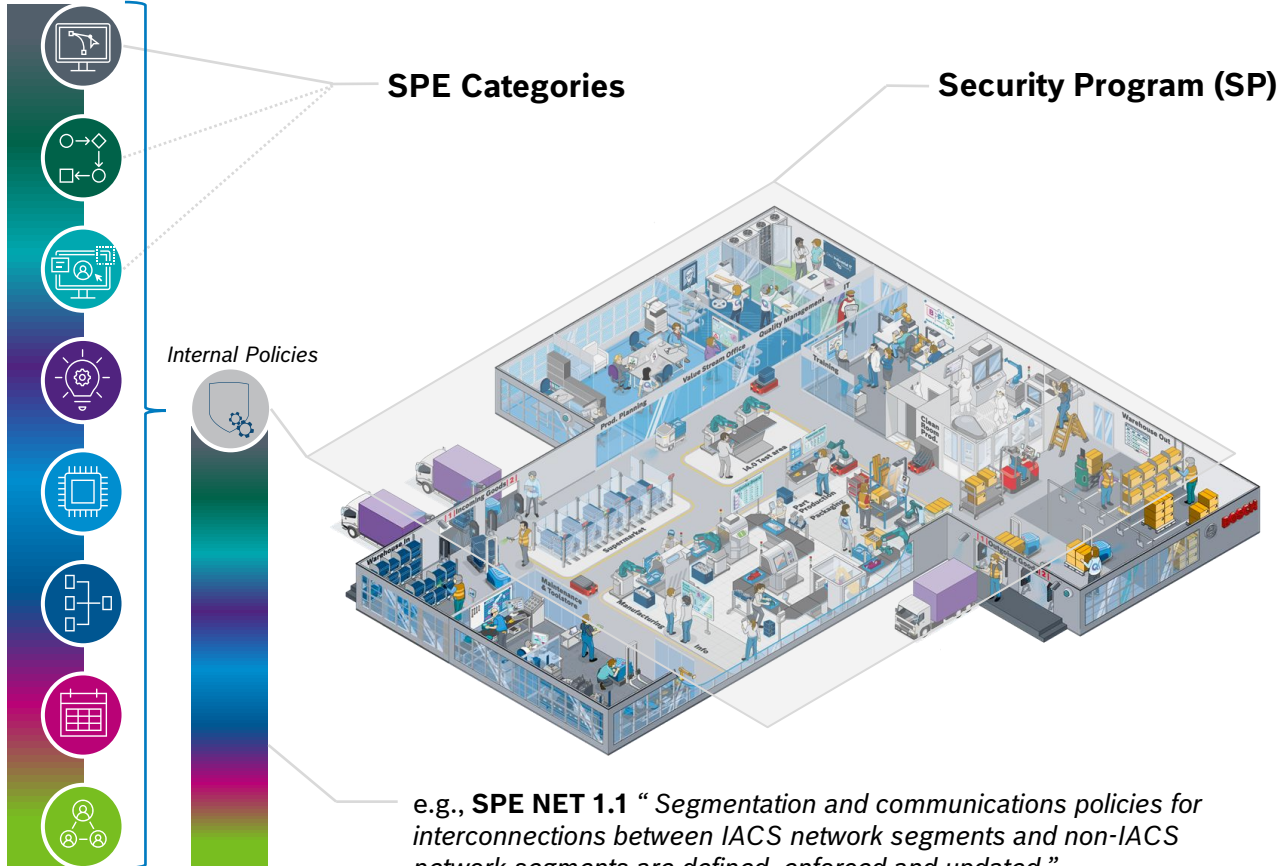


*\*ISAGCA, Applying ISO/IEC 27001/2 and the ISA/IEC 62443 Series for Operational Technology Environments, 07.2021*

# Bridging IT and OT

## Approach

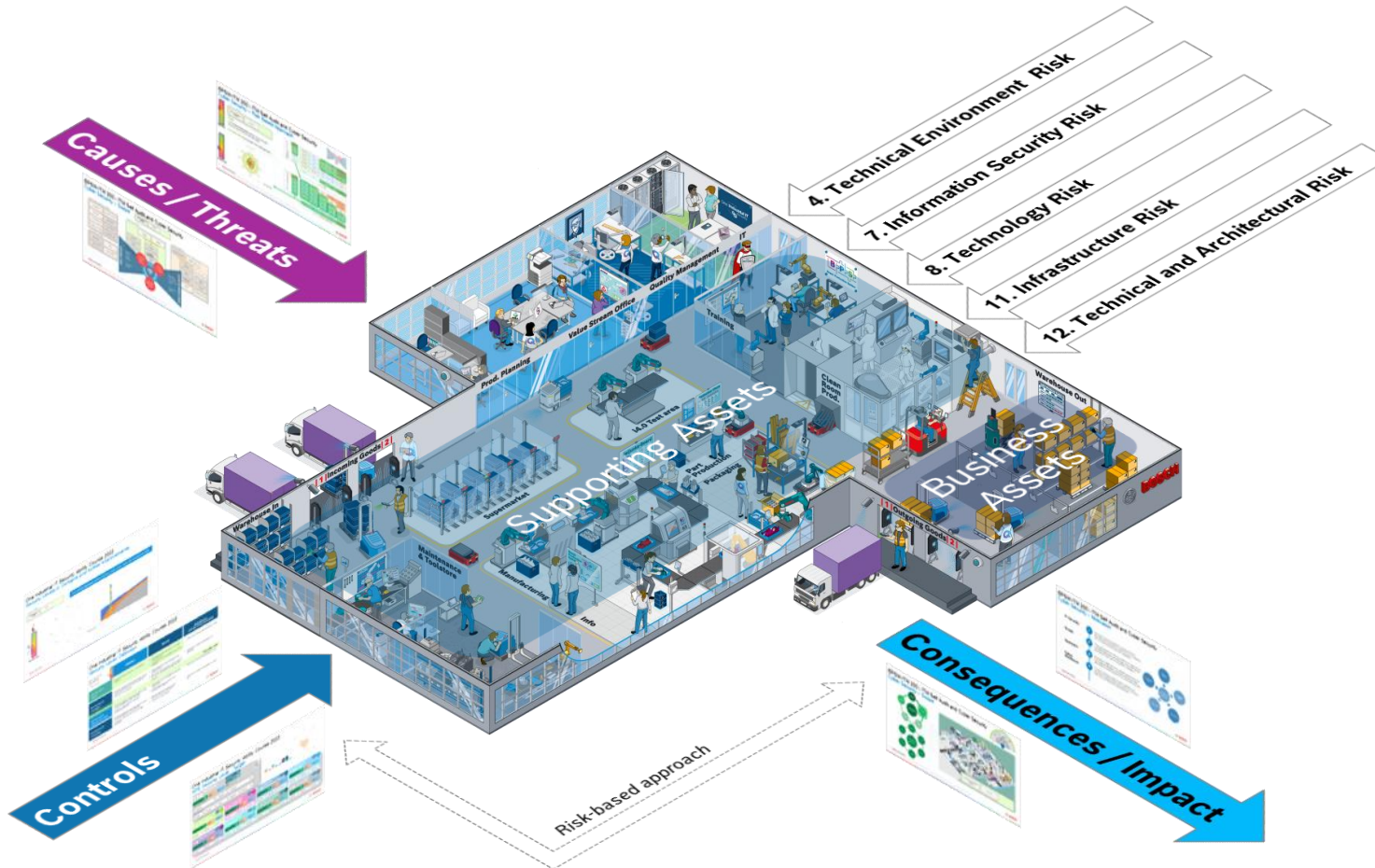
IEC 62443-2-1



- 1 **Select x out of 8** SPE categories (e.g., ORG, CM) deemed to contribute to preventive, detective and/or corrective actions.
- 2 Choose certain **SPEs** per **SPE category** to be implemented as **Security Program** due to their effectiveness and applicability (total: **x out of 89**)
- 3 Specify SPEs into different stages, e.g., **Level 0 to 4**, to allow heterogenous, realistic and measurable protection levels within industrial IT.
- 4 For each SPE **security levels** are defined as target (**e.g., domains**). Such are then **aggregated** via its category to an overall score to be achieved.

# Bridging IT and OT

## Field of Action



## Entities and Locations

Risk Management Value Proposition

### Description

Process and understand **IT related impulses** regarding negative changes and influences ahead of time via **standardized methods** to plan actions accordingly.

### Motivation

- **Protect the company** (people, information, property, entrepreneurial success) and secure the foundation of your growth
- **Enable strategic decisions** and strengthen the trust in your company and community you operate

### Approach

- Identify variety of local influencing factors
- Reduce risks with appropriate measures
- Take risks consciously

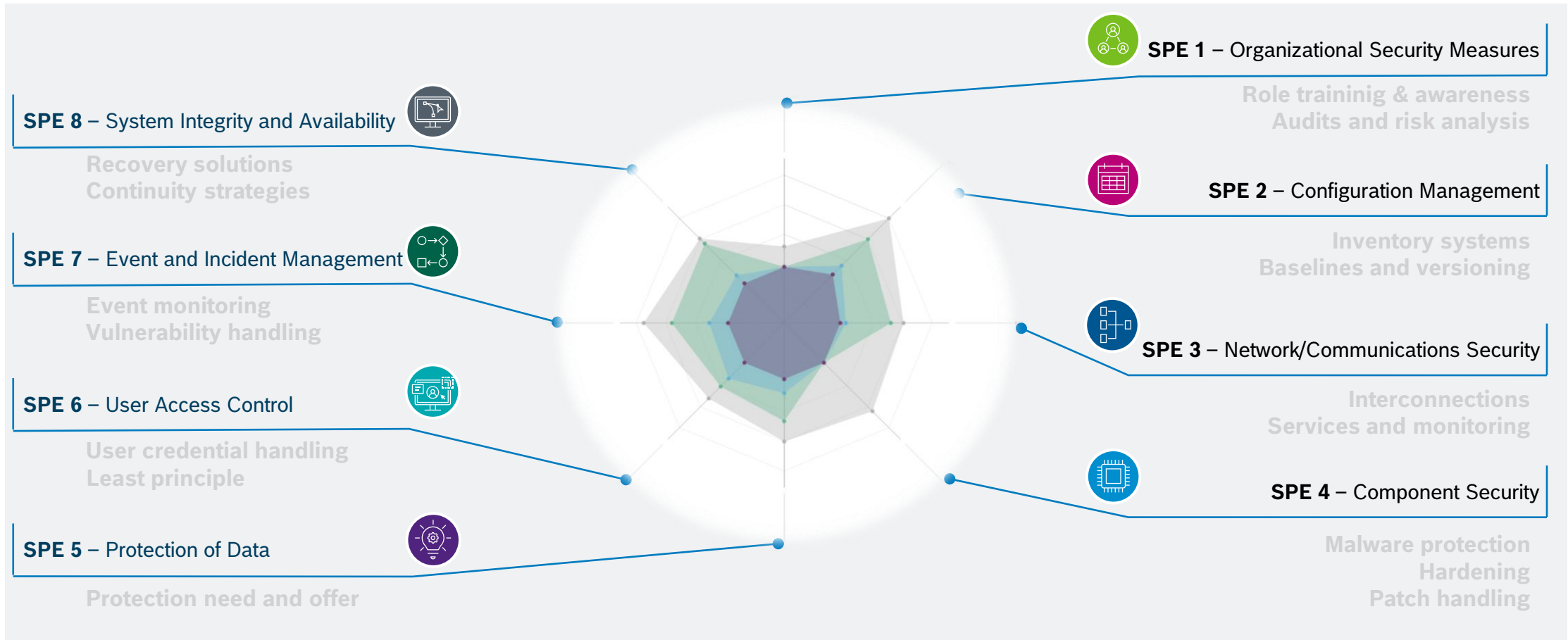
Apply **recognized frameworks** and methods for risk assessment by user friendly application by:

- **Decentralization** (you know your environment best)
- **Subsidiarity** (minimal standards acc. to your needs)
- **Governance** (leverage existing control regulations)

Monitor risks by transparency, analysis and documentation to capture IT related issues for industrial domain holistically addresses also legal obligations.

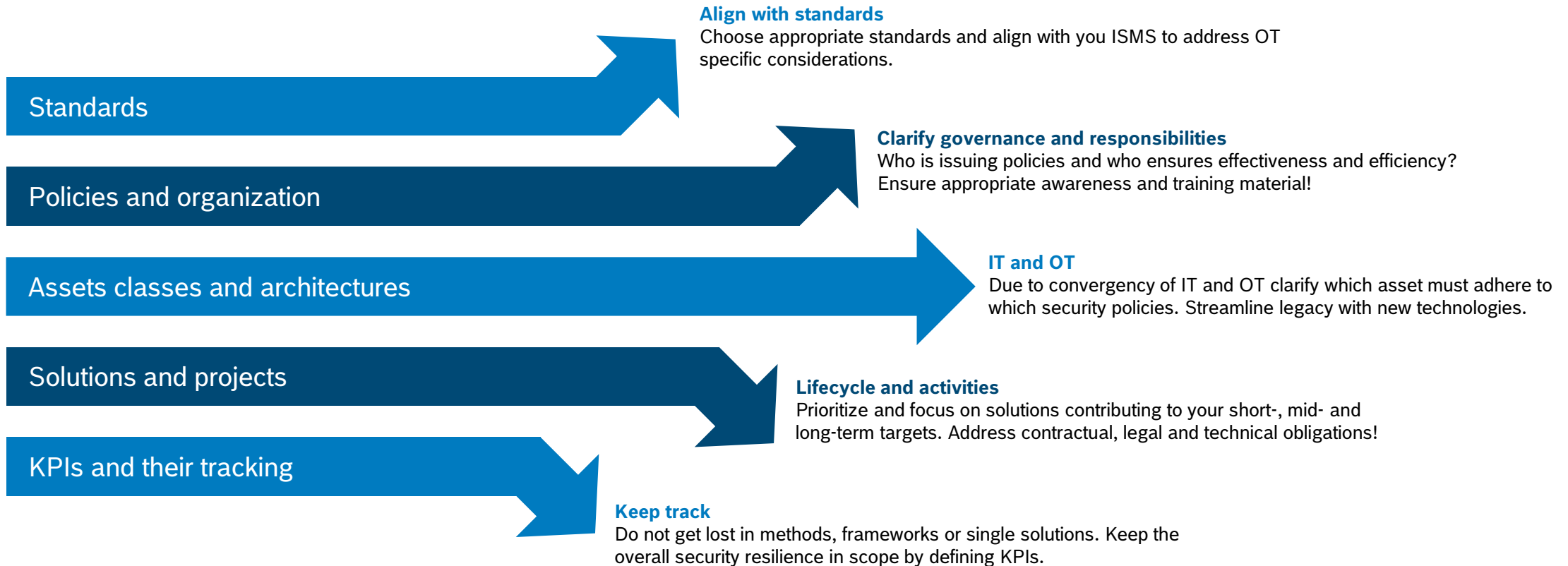
# Bridging IT and OT

## Field of Action (Examples)



# Bridging IT and OT

## Wrap Up







# Thank You!

G.M.Bartel, G7/PJ-OP-X1

